National Bank For Development (S.A.E.)

Consolidated Financial Statements and

And Independent Auditors' Report Thereon

For the Year Ended 31<sup>st</sup> December, 2011

# Independent Auditors' Report

To: The Shareholders of National Bank for Development S.A.E

# Report on the Consolidated Financial Statements

We have audited the accompanying Consolidated Financial Statements of the National Bank for Development S.A.E, represented in the balance sheet as of December 31<sup>st</sup>, 2011 and the related income statement, change in equity and cash flow for the year ended December 31<sup>st</sup>, 2011 and a summary of significant accounting policies and other explanatory notes.

# Management's responsibility for the Financial Statements:

The consolidated Financial Statements are the responsibility of the Banks management. Management is responsible for preparation and fair presentation of these financial statements, in accordance with the instructions of preparation and presentation of Consolidated Financial Statements for Egyptian banks' issued by the Central Bank of Egypt on December 16<sup>th</sup>, 2008, as well as with relevant Egyptian laws and regulations. Management's responsibility include designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements, that are free of material misstatement whether due to fraud or error. Management's responsibility also includes selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

# Auditors' responsibilities:

Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit. We conducted our audit in accordance with the Egyptian standards on auditing and applicable Egyptian laws. These standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance that the consolidated Financial Statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making these risk assessments, the auditors consider internal control, relevant to the entities preparation and fair presentation of the Consolidated Financial Statements in order to design the audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. The audit also includes evaluating the appropriateness of accounting policies used, the reasonableness of accounting estimates made by management and evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Bases for qualified opinion:

- 1- Loan Loss provision shortfall has amounted to LE 950mn as of December 31st 2011 (2010: LE 1.3bn) as described in note no. 18 of the Consolidated Financial Statements. And we have issued a qualified opinion on the Consolidated financial statement regarding this for the year ended 31st December 2010.
- 2- Tax provision shortfall has amounted to LE 108mn as of December 31st 2011 (2010: LE 128mn). We have issued a qualified opinion on the Consolidated financial statement regarding this for the year ended 31st December 2010.
- 3- National Glass and Crystal Company (S.A.E) subsidiary- has not calculated the deferred tax on the temporary difference between the asset and liability value for taxation purposes and its registered book value, as required by the Egyptian accounting standards. As the company has not prepared a technical study to determine the inventory value impairment and the end of service compensation value, therefore we could not determine the sufficiency of the provision for both, and issued a qualified opinion on the consolidated financial statement for the year ended 31st December 2010.

# **Qualified Opinion:**

In our opinion, except for the effect on the financial statement, referred to in the previous paragraph, the Consolidated Financial Statements give a true and fair view, in all material aspects of the financial position of National Bank for Development S.A.E and of its financial performance, cash flows for the year then ended in accordance with the instructions of the preparation and the presentation of Consolidated Financial Statements of the Egyptian Banks issued by the Central Bank of Egypt on December 16<sup>th</sup>, 2008, as well as with relevant Egyptian laws and regulations .

# **Emphasis of matter**

Without qualifying our report, we draw your attention to Note (2-b) of the notes to the Consolidated Financial Statements, despite that the Bank's accumulated losses have reached LE 2.6bn which exceeds the issued and paid-in capital (2010: LE 2bn) and the shortfall of loan loss provision and tax provision which might lead to the presence of significant doubt about the bank going concern. The Consolidated Financial Statements have been prepared based on the going concern principal on the assumption that the Bank's shareholders commitment to provide the required funds to the bank. In accordance to article no. 69 of the companies Law no. 159 of 1981, shareholders extraordinary general assembly meeting will be held to decide the continuity of the Bank.

# Report on other Legal and Regulatory Requirements:

Nothing has come to our attention that causes us to believe that the Bank contravened any of the provisions on the Central Bank, Banking & Monetary System Law No. 88 of 2003 for the year then ended.

The Bank maintains proper accounting records that comply with the laws & the Banks Articles of Association & the Consolidated Financial Statements agree with the Bank's records.

The financial information included in the board of director's report, prepared in accordance with Law no. 159 of the year 1981 and its executive regulations, is in agreement with the box of the Bank in so far as such information is recorded therein.

### **Auditors**

Mohamed Salah Abo Tabl Taha Mohamed Khaled

FESAA – FEST FESAA - FEST

R.A.A (4434) R.A.A (5136)

Allied for Accounting and Auditing E&Y BDO & CO

29<sup>th</sup> February 2011

Cairo

Translation of Consolidated Financial Statements originally issued in Arabic

	Note	December 31st, 2011	"Restated" <u>December 31st, 2010</u>
	No	LE	LE
<u>Assets</u>			
Cash and due from Central Bank of Egypt (CBE)	13	1,700,953,659	1,377,482,587
Due from banks	14	1,408,014,917	1,890,357,895
Treasury bills	15	3,977,764,582	2,405,536,641
Financial assets held for trading	16	13,263,093	39,692,702
Loans and credit facilities to customers ( Net)	17	1,539,146,114	1,944,594,814
Islamic facilities to customers ( Net)	17	2,750,247,645	2,075,488,628
Financial Investments:			
-Available for sale	18/1	735,873,711	756,036,084
-Held to maturity	18/2	23,601,808	32,217,120
Investments in associates ( Net)	19	74,923,532	77,914,689
Intangible assets (Net)	20	10,356,577	5,422,482
Other assets	21	421,410,336	371,417,465
Inventory	22	23,604,364	27,765,811
Projects under construction	23	12,408,343	9,782,755
Fixed assets, net	24	427,846,724	368,806,327
Deferred tax assets	30	535,993,972	515,352,048
Total assets		13,655,409,377	11,897,868,048
<u>Liabilities and Shareholders' Equity:</u>			
Liabilities:			
Due to banks	25	770,504,448	349,946,295
Customers' deposits	26	12,040,430,769	10,832,874,006
Long term loans	27	-	148,165,047
Other liabilities	28	233,798,969	141,162,101
Other provisions	29	31,390,503	35,563,709
Total liabilities		13,076,124,689	11,507,711,158
Shareholders' Equity:			
Issued and paid-up capital	31	1,999,502,500	1,999,502,500
Paid under capital increase	31/3	1,173,320,858	321,707,558
Reserves	32	149,424,669	179,490,939
Difference between Face value and Present value (Subordi	inated		107 APARTO CONTRACTOR OF THE
Financing)			43,856,514
Retained losses	32/4	(2,766,364, 989)	(2,176,513, 305)
		555,883,038	368,044,206
Non Controllable Interest		23,401,650	22,112,684
Total Shareholders' Equity		579,284,688	390,156,890
Total Liabilities and Shareholders' Equity		13,655,409,377	11,897,868,048

Chief Executive Officer & Managing Director Nevine Loutfy

Chairman Nevine Loutfy CFO Michael Murray

			"Restated"
	Note	December 31st, 2011	December 31st, 2010
	No	<u>LE</u>	LE
Profit on Financings and similar income	5	710,966,671	556,544,933
Cost of deposits and similar costs	5	(556,990,764)	(465,400,176)
Sales revenue	5	103,269,802	111,848,323
Net interest income		257,245,709	202,993,080
Fees and commission income	6	59,887,309	66,005,579
Fees and commission expense	6	(1,959,842)	(1,263,781)
Cost of sale	6	(74,267,560)	(69,456,795)
Net fees and commission income		(16,340,093)	(4,714,997)
Dividend income		4,158,290	5,134,275
Net trading income	7	19,197,657	20,559,291
Administrative expenses	8	(373,763,441)	(299,409,395)
Other operating expenses	9	(131,171,171)	(135,876,987)
Cost of credit	10	(371,055,292)	(493,272,004)
Share of associates' (Loss)		(606,731)	(489,948)
Gain from sale of financial investments	3/18	1,105,222	15,978,059
loss before tax		(611,229,850)	(689,098,626)
Tax expense	11	20,641,924	187,900,142
Net loss for the year		(590,587,926)	(501,198,484)
Divided as follows:			
Bank's share		(591,876,892)	(502,920,475)
Non controllable interest share		1,288,966	1,721,991
		(590,587,926)	(501,198,484)
Losses per share	12	(2.96)	(2.68)
			(2.00)

	Capital	Paid Under Capital			Reserves			Difference	Retained	Total	Value in LEthousands	housands
		Increase	Legal Reserve	General Reserve	Special Reserve	AFS Investments	General Banking Risk	between Face	losses		controllable	5
						F.V. Reserve	Reserve	Present value (Subordinated				
Balance at December 31st, 2009	1,749,700,000	130,340,899	22,878,187	36,271,546	26,257,099	40,148,754	46.248.250	/9	(1 687 996 178)	363 848 557	020 123 63	705 410 577
Paid Under Capital increase	÷	441,366,659	٠					•	fortional contri	441 366 659	05,011,010	440,413,041
Capital Increase	250,000,000	(250,000,000)			•	,				600,000,1744		441,300,039
Excess in Issuing fees	,		•	6.250.000	į				t 1	000 010 0		
Change in NCI due to increase in ownership of Cairo					٠		6 9		. 8	0,730,000		6,250,000
Adjustments due to Consolidation	(197 500)	i						•		•	(15,201,647)	(15,201,647)
Fransfer to general hanking risk Beserve	(port or)		ı						F.A	(197,500)	ĸ	(197,500)
DATE OF THE PROPERTY OF THE PR	5		,	•	•	•	16,703,967	•	(16,703,967)			•
Jange at rair Value for Ars investments	3.1	•	•	•		(15,266,866)				(15,266,866)	•	(15,266,866)
Difference between face value & present value for												
subordinated loan	2.	•	•		1.0	E.	,	47,985,099	*	47,985,099	а	47,985,099
Amortization of subordinated financing using EIR	•	*	•		21		•	(4,128,585)	4,128,585	•	,	
Vet Loss for the year Restated	e					ų.	5. <b>*</b> 5		(502,920,475)	(502,920,475)	1,721,991	(501,198,484)
Change in NCI							٠		26,978,730	26,978,730	(26,978,730)	•
Balance at December31st, 2010 as restated	1,999,502,500	321,707,558	22,878,187	42,521,546	26,257,099	24,881,888	62,952,217	43,856,514	(2,176,513,305)	368,044,204	22,112,684	390,156,888
Paid Under Capital increase	240	652,593,600	•6			,		- 34	•	652,593,600		652.593.600
Fransfer to general banking risk Reserve	E .	r:	*			,	1,684,701		(1.684.701)			and and an
Change at Fair Value for AFS investments			· .	,	506	(31,750,969)	٠			(31.750.969)		(31 750 969)
Net Loss for the year	20	•	( <b>9</b> 6)	٠	e	*			(591.876.892)	(591.876.892)	1 288 966	(590 587 927)
Amortization of subordinated financing using EIR meth	•	ь	٤			¥	i e	(6.574.076)	6 574 076	((()		( and and and
Fransfer to Paid Under Capital Increase From								Control of the contro	2011		ě	v.
subordinated financing (Note 31/3)	80	199,019,700	•	e	٠	*	×	(37,282,438)		161,737,262		161,737,262
Jange of Accounting Policies (Equity Method)	•		C	ĸ	e				(2,495,891)	(2,495,891)		(2,495,891)
Cash dividend (Assiut)		e					**		(368,275)	(368,275)		(368,275)
Balance as at December 31st, 2011 ==	1,999,502,500	1,173,320,858	22,878,187	42,521,546	26,257,099	(6,869,081)	64,636,918		(2,766,364,989)	555,883,039	23,401,650	579,284,688

Attached Explanatory Notes from no. 1 to 37 are an integral part of the Financial Statements

	Note	December 31st, 2011	December 31st, 2010
	No	LE	LE
Operational activities			"Restated"
Loss before tax		(611,229,850)	(689,098,626)
Non cash adjustment to reconcile loss before tax to cash flows from operating		50 mm - 100	- 1
Depreciation of fixed assets	24	45,344,773	39,415,906
Amortization of intangible assets	20	13,290,239	8,468,365
Impairment losses Other provisions	10	371,055,292	493,272,001
MTM of Assets held for trading	29	72,281,458	78,835,752
Other provision used	7	5,594,028	(1,335,281)
Loans provision used	29	(75,433,800)	(79,676,856)
Provisions no longer required	17 29	(72,881,804)	(45,485,732)
Foreign currency revaluation of held to maturity investments	18/2	(1,061,756) (953,000)	(6,240,833)
Foreign currency revaluation of other provisions	29	40,650	(1,597,500)
Foreign currency revaluation of Loan Loss provisions	17	11,670,713	37,043
Impairment losses recoveries for HTM investment		11,070,715	551,644
Foreign currency revaluation of available for sale investments	2/18	(577,817)	(784,114)
Gains on sale of fixed assets	9	(605,470)	(6,752,134)
Gains on sale of assets reverted to the bank	9	(4,202,512)	9,034,974
impairment loss of assets reverted to bank	9	-	344,000
Profit /loss from sale of Assets held for trading		(385,264)	(2,638,064)
Profit/loss from sale of available for sale investments		(336)	(13,947,716)
Profit/loss from sale of treasury bills	18/3	(721,302)	(2,667,340)
Profit/loss from from sale of investment in associates	18/3	(383,583)	-
Amortization of subordinated loan using EIR method	27	6,574,076	4,128,585
Share of subsidiaries' income		606,731	489,948
Dividends income		(4,158,290)	(3,236,252)
Foreign currency revaluation of subordinated financing	27	7458108	3619959.68
Operating loss prior changes in assets and liabilities utilized in operational  Net decrease (increase) in assets & liabilities		(238,678,716)	(215,262,270)
Due from banks		440.030.044	
Treasury bills		449,920,944 (1,792,965,187)	1,770,966,624
Assets held for trading			(548,005,138)
Loans to customers		1,309,829 (574,996,618)	(5,894,968)
Inventory		4,135,090	(1,168,056,822) (1,019,460)
Other assets		(31,195,258)	36,563,618
Due to banks		420,558,154	341,421,521
Customers' deposits		1,171,688,476	1,462,645,875
Other liabilities		261,947,679	28,190,946
Income tax paid during the year			-18370832
Net cash flows resulting from (Used in) operating activities (1)		(328.275,608)	1,683,179,094
Cash flows from investing activities			
Purchase of investments available for sale	18	(60,391,214)	(536,818,759)
Proceeds from Investments available for sale	18	58,320,386	313,475,658
Payments for the purchase of fixed assets	24	(110,408,070)	(145,564,669)
Payments for the purchase of intangible assets	20	(18,224,299)	(12,527,598)
Proceeds from sale of fixed assets		6,628,392	7,470,575
Projects under construction	8	(2,625,588)	(1,569,380)
Profit from sale of treasury bills	18/3	721,302	2,667,340
Proceeds from investments Held to maturity Payments to purchase investment in associates	18/2	7,503,563	3,637,250
Proceeds from Investments in associates		(164,184,595)	(35,644,904)
Dividends income		10,740,427	33,891,516
Profit/loss from from sale of investment in associates		4,158,290	3,236,252
Net cash flows used in) / resulting from investing activities (2)		(20,280,422)	
Cash flows from financing activities		(288.041.828)	(367,746,719)
Paid under Capital Increase	24/2		
urplus In share's subscription fees	31/3	652,593,600	441,366,659
ong term financing			6,250,000
Subordinated loan		(484,237)	187,463,836
Dividends paid		(268.275)	(0.642.025)
Net cash flows resulting from financing activities (3)		(368,275)	(8,612,836)
let increase (decrease) in cash and cash equivalents during the year (1+2+3)		651.741.088	626,467,659
Cash and cash equivalents at the beginning of the year		35,423,652	1,941,900,034
ash and cash equivalents at the end of the year		2,378,149,878	401,361,705
ash and cash equivalents at the end of the year ash and cash equivalents at end of year are represented in :		2.413.573.530	2.343.261.739
ash and due from Central Bank of Egypt		1 700 053 550	
ue from banks		1,700,953,659	1,377,482,587
		1,408,014,918	1,890,357,895
reasury bills		3,977,764,582	2,405,536,641
reasury bills Due from banks (deposits matured more than 3 months)		3,977,764,582 (1,354,910,949)	2,405,536,641 (1,804,831,893)
Treasury bills  Due from banks (deposits matured more than 3 months)  Treasury bills with maturity more than 3 months  Cash and cash equivalents at end of the year	33	3,977,764,582	2,405,536,641

#### 1- BACKGROUND:

National Bank for Development was established as an (S.A.E) in 1974 and in accordance with Investment Law no 43 of 1974 and its executive regulations and the amendments thereon. The bank provides all banking services related to its activities of corporate, retail and investments, through its head office located in Cairo and its 69 branches served by 2,148 staff at the date of the financial statements. The Bank is listed on the Egyptian Stock Exchange (EGX).

As per the Extraordinary General Assembly meeting dated 3 September 2007, an approval is being taken to amend the name of "National Bank for Development" to "Abu Dhabi Islamic Bank - Egypt". The name will be amended after converting the Bank's activity to be Shari'a compliant in accordance with Shari'a standards.

On 26 February 2012 the consolidated Financial Statements as of December 31<sup>st,</sup> 2011 were approved by the Bank's board of directors.

# 2- SIGNIFICANT ACCOUNTING POLICIES:

# A) Basis for preparation

These consolidated Financial Statements are prepared in accordance with the Central Bank of Egypt (CBE) basis of preparation of the Bank's consolidated Financial Statements and principles of recognition and measurement as approved by its Board of Directors on December 16<sup>th</sup>, 2008. These consolidated Financial Statements have been prepared under the historical cost convention, as modified by the revaluation of financial investment at fair value through the profit & loss, the subordinated loan and available for sale financial assets.

Subsidiaries have been fully consolidated into these consolidated financial statements. Subsidiaries are the companies that the bank controls "directly or in-directly" more than 50% of the voting power and has the ability to control the operating and financial policies.

The bank's consolidated Financial Statements can be acquired from management.

# B) Significant Accounting Principle:

Although accumulated losses were LE 2,758mn at December 31st, 2011 (2010: LE 2,177mn), which exceeds the paid up capital in addition to the effect of the shortfall of loan loss provision and tax provisions, the consolidated Financial Statements have been prepared on the going concern basis as shareholders undertake to continue providing financial support to the Bank.

As per article no. 69 of company's law no. 159 for year 1981, an Extraordinary General Assembly meeting was held on April 17th, 2011 and approved the continuity of the bank's activities.

# C) Basis of consolidation:

# C/1 Subsidiaries:

Subsidiaries are entities (including special purpose entities) which the group has the power to govern its financial and operating policies. Usually the group's ownership exceeds half the voting power taking into consideration potential future voting power that the group has the option to exercise or convert at the time of control assessment.

Subsidiaries are fully consolidated from the date the group assumed control; it is disposed at the date the group losses control.

Group acquisition of entities is accounted for using purchase method. The cost of acquisition is measured at the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued and any costs directly attributable to the acquisition process.

Identifiable acquired assets, liabilities and assumed contingent liabilities are recognized at fair value at the date of acquisition.

Excess of acquisition cost over the fair value of the group's share in net identifiable acquired assets is recognized as goodwill. If the acquisition cost is less than the fair value of net identifiable acquired assets, the difference is recognized in the income statement.

Subsidiaries which have been consolidated in the bank's Financial Statements are as follows:

Company	Ownership	<u>Industry</u>
National company for Glass	5.42%	Manufacturing
National company for trading and development (ENTAD)	40.00%	Commercial
Assiot Islamic company for trading and development	40.00%	Commercial
Cairo national company for investment	64.75%	Investment
Abu Dhabi Islamic holding company – under establishment	99.99%	CO. under establishment

Transactions, balances and unrealized gains resulting from transactions between the group entities are eliminated in the consolidated Financial Statements unless they indicate impairment in the value of transferred assets.

Accounting policies of subsidiaries are changed when necessary to comply with the group's accounting policies.

### Transactions with Non-controlling interests:

The group considers transactions with non-controlling interests as transactions with external parties. Gains and losses due to sale to non-controlling interests are recognized in the income statement. Purchase from non-controlling interests results in goodwill which represents the difference between consideration given and book value of subsidiary's net assets.

### C/2 Associates:

Associates are entities over which the group has significant influence; usually the group's ownership represents 20% to 50% of the voting power. Investment in associates is initially measured at cost and is accounted for subsequently using equity method. Investment in associates includes goodwill (less impairment loss) which was recognized at acquisition.

The group's share in associates' profit or loss post acquisition is recognized in the income statement while the group's share in changes in associates' equity pre acquisition is recognized in the group's equity. The book value of investment in associates in adjusted with the post-acquisition accumulated changes. If the group's share of the associates' loss exceeds its book value the group does not recognize further losses.

Transactions, balances and unrealized gains resulting from transactions between the group entities are eliminated in the consolidated Financial Statements unless they indicate impairment in the value of transferred assets.

Gains and losses that result from changes in ownership structure of associates are recognized in income statement.

### C/3 Inventory:

Inventory is measured at the lower of cost or net realizable value, Inventory costs include all costs incurred in bringing the inventory to its present location and condition as follows:

- Raw materials, spare parts, packing tools and fuel.
- Purchase costs using moving average method.
- Finished and Simi-finished products.
- Manufacturing costs, direct-labor costs and in-direct costs based on normal activity rates.

Net realizable value is the estimated selling price less the estimated costs of completion and the estimated costs necessary to make the sale. Provision for obsolete and slow moving items is formed when necessary.

# C/4 Projects under construction:

Costs incurred to acquire fixed assets are recognized as projects under construction. These assets are transferred to fixed assets when it becomes ready for use, depreciation starts at the date of transfer.

### C/5 Segment reporting:

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is a segment by which, provide products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments.

The bank does not have any geographical sectors that operates in a different economic framework as at December 31<sup>st</sup>, 2011

# D) Foreign Currency Transactions:

# D/1Trade and presentation currency:

The Egyptian pound is the currency of preparation and presentation of the financial statements.

# D/2Transactions and balances in Foreign Currency:

The Banks' accounting records are maintained in Egyptian pounds, transactions in other foreign currencies are recorded at rates of exchange ruling on the transaction date. Monetary assets and the liabilities in foreign currencies are revaluated into Egyptian pounds at the rates of exchange ruling at the balance sheet date, any resultant gain or loss is then recorded in the income statement as follows:

- Net trading income or net income from financial instruments originally classified as a change in fair value through profit and loss according to its type.
- Other operating income/loss for other items.

The changes in fair value of monetary financial instruments denominated in foreign currencies and classified as available for sale (debt instruments) are classified into:

- Differences due to change in amortized cost of the instrument; these are recognized through profit and loss
  in "Profit/Interest and similar income"
- Differences due to changes in foreign currencies exchange rates; these are recognized through profit and loss in "Other operating income / Expense"
- Differences due to change in fair value of the instrument which re recognized through equity in "Available for sale fair value reserve".

Translation differences on non-monetary items (equity securities) held at fair value though income is also reported through the income statement whereas for those classified as available-for-sale the income is recorded directly in equity within "Net unrealized gains and losses on available-for-sale assets" item.

# E) Financial assets:

The Bank classifies its financial assets into the following groups:

- Financial assets designated at fair value through profit and loss.
- Loans and receivables.
- Financial investments held to maturity.
- Financial investments available for sale.

The management's classification depends on the purpose of the investments at the time of its purchase.

# E-1 Financial Assets designated at its fair value through profit and loss

Financial assets include:

- Investments Held for Trading
- Financial instrument are recorded as Held for Trading if it is acquired for resale in short term, or if it
  represents a part of specific financial instrument portfolio that are managed together and there is an
  evidence for actual recent transactions refers to the gain of income in short term.
- Under all circumstances, the Bank does not re-classify any financial instrument into financial instruments measured at fair value through profit and loss or to a group of financial assets held for trading.

#### E-2 Loans and Receivables:

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- That the Bank intends to sell immediately or in the short term, which are classified as Held for Trading, Or that classified as Financial Assets designated at fair value through profit and loss.
- That the Bank upon initial recognition designates as Available for Sale; or
- For which the Bank may not recover substantially all of its initial investment, other than because of a credit deterioration of the issuer.

### E-3 Investments Held to Maturity

Held to Maturity financial investments are non-derivative assets which carry fixed or determinable payments and where the Bank has the intention and the ability to hold to maturity. All Held to Maturity financial investments are reclassified as Available for Sale in case of a sale of significant amounts unless the sale is in an emergency situation

#### E-4 Financial Investments Available for Sale

Available for Sale financial investments are non-derivatives financial assets that are intended to be held for unspecified period and may be sold to provide liquidity or due to changes in the prices of shares, foreign currencies, or interest rate.

The following principles are followed for the financial assets:

- Purchases or Sales of financial assets designated at fair value through profit and loss, held to maturity financial investments, and available for sale financial investments are recognized at the trade date which is the date the Bank is committed to purchase or sell the financial asset.
- Financial assets that are not classified as designated at fair value through profit and loss at initial measurement are recognize at fair value plus directly attributable costs of acquisition or issue while financial assets designated at fair value through profit and loss at initial measurement are recognized only at fair value, any directly attributable acquisition or issue costs are recorded in the "net trading income" in the income statement.
- Financial assets are derecognized where the rights to receive cash flows from the asset have expired or the Bank
  has transferred all the risks and rewards of the asset to another party, while a financial liability is derecognized
  when the obligation under the liability is discharged or cancelled or expired.
- Available for sale financial investments and financial assets designated at fair value through profit and loss are subsequently measured at fair value.
- Held to Maturity financial investments are subsequently measured at amortized cost.
- Profit and loss due to changes in fair value of financial assets designated at fair value through profit and loss are recorded in income statement during the period it occurred.
- Profit and losses arising from changes in fair value of Available for Sale financial investments are recognized directly in equity, when the asset is disposed of or impaired, the cumulative profit or loss previously recognized in equity is recognized in the income statement.
- Monetary assets' interest/profit income is recognized based on the amortized cost method in the income statement. The foreign currency revaluation differences related to Available for Sale investments are recognized in the income statement. Available for sale equity instruments related to dividends are recognized in the income statement when they are declared.
- Fair values are obtained from quoted market prices in liquid markets. Where no active market exists, or quoted
  prices are unobtainable the fair value is estimated using a variety of valuation techniques, including discounted
  cash flow and other pricing models. Inputs to pricing models are generally market-based where available and
  taken from reliable external data sources.
- If the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed, an entity can measure the equity instrument at cost minus any impairment losses.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership, Financial liabilities are derecognized when they are extinguished – that is, when the obligation is discharged, cancelled or expires.
- Available for Sale financial assets, Held for Trading and financial assets at fair value through profit or loss are all subsequently measured at fair value. Loans and receivables and Held to Maturity investments are subsequently measured at amortized cost.

- Gains and losses arising from changes in the fair value of financial assets classified as at fair value through profit or loss are recognized in the income statement in the year in which they arise, Gains and losses arising from changes in the fair value of "Available for Sale Financial Assets" are recognized directly in equity, until the financial asset is derecognized or impaired, at which time, the cumulative gain or loss previously recognized in equity is recognized in income statement.
- Interest/profit calculated using the effective interest/profit method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement, Dividends on available for sale equity instruments are recognized in the income statement when the entities right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices, If there is no active
  market for a financial asset, the Bank measures the equity instruments that are classified as available for sale at
  cost net of impairment loss, if any.
- Debt instruments can be reclassified from the Available for Sale investments to Held to Maturity investments at fair value when the Bank has the intention and ability to hold to maturity including loans and bonds, Any related profit and loss that were previously recognized are treated as follows:
  - i. Financial assets with fixed or determinable payments and fixed maturity is valued at amortized cost, using the effective interest method in case of impairment the profit/interest and loss that have been previously recognized directly in equity is removed from equity and recognized in the income statement.
  - ii. Profit and loss related to financial assets without fixed or determinable maturity are held in equity till sale or disposal of the asset then removed from equity and recognized in the income statement, In case of impairment the profits and losses that have been previously recognized directly in equity are removed from equity and recognized in the income statement.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership.
   Financial liabilities are derecognized when they are extinguished – that is, when the obligation is discharged, cancelled or expired.

### F) Offset of financial assets and financial liabilities:

Financial assets and liabilities are offset when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

REPO and Reverse Repo agreements represent by net in balance sheet under Treasury Bills caption.

#### G) Profit/Interest income and expenses:

Interest income and expense for all interest/profit-bearing financial instruments, except for those classified as Held for Trading or designated as at fair value through profit or loss, are recognized within 'profit/interest income' and 'profit/interest expense' in the income statement using the effective profit/interest rate method, The effective profit/interest rate method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the profit/interest income or profit/interest expense over the relevant year.

The effective profit/interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective profit/interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options), but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective profit/interest rate, transaction costs and all other premiums or discounts. Profit/interest income on loans is recognized on accrual basis except for the interest income on non-performing loans, which ceases to be recognized as revenue when the recovery of interest or principle is in doubt.

When loans or debts are classified as non-performing or impaired, related profit/interest income are not recognized but rather, are carried off balance sheet in statistical records and are recognized as revenues on the cash basis as follows:

- When collected and after recovery of all areas for retail loans, personal loans, real estate loans for personal housing and loans to small business.
- For corporate loans, profit/interest income is also recognized on the cash basis, according to which interest
  earned during the periods subsequent to reschedule agreements does not start to accrete on the loan
  principal until the Bank collects 25% of the rescheduled installments and after payments of the installments
  continue to be regular for at least one year.

### H) Fees and Commission Income:

Fees and commissions charged by the Bank for servicing a loan or facility that is measured at amortized cost and that are an integral part of the effective interest rate of that financial instrument are recognized as revenue as the services are provided.

Recognition of such fees and commission in profit or loss ceases when a financing/loan becomes non-performing or is impaired in which case fees and commission income is rather marginalized and carried off the balance sheet. Recognition of such fees and commissions as revenues continues on the cash basis when the relevant profit/interest income on the financial instrument is recognized since they are generally treated as an adjustment to the effective profit/interest rate on the financial asset.

If it is probable that the Bank will enter into a specific lending arrangement, the commitment fee received is regarded as compensation for an ongoing involvement with the acquisition of a financial instrument and, together with the related transaction costs, is deferred and recognized as an adjustment to the effective profit/interest rate. If the commitment expires without the Bank making the loan, the fee is recognized as revenue on expiry.

A syndication fee received by the Bank that arranges a loan and retains no part of the loan package for itself (or retains a part at the same effective profit/interest rate for comparable risk as other participants) is compensation for the service of syndication. Such a fee is recognized as revenue when the syndication has been completed.

Fees and commissions resulting from direct negotiations or participation in such negotiations for the benefit of or on behalf of another party, such as those earned on the allotment of shares or other financial assets to a client or acquisition or disposal of entities for a client, are recognized as revenue when the specific transaction has been completed.

Administrative and other services fees are recognized as income on a time proportionate basis over the lifetime of the service.

#### I) Dividends:

Dividends are recognized in the income statement when the right to receive dividends is established.

# J) REPO and Reverse Repo agreements:

Financial instruments sold in accordance to re-purchase agreements are recognized as assets added to the balance of Treasury Bills on the balance sheet. Liabilities under purchase and re-sale agreements are deducted from the balance of Treasury Bills and the difference between sale price and re-purchase price is recognized as accrued income over the term of the agreement using effective interest method.

### Impairments of financial assets:

### K-1 Financial Assets held with cost to depreciation:

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a portfolio of assets is impaired. A financial asset or a portfolio of assets is impaired and impairment losses is incurred if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the balance sheet date ('a Loss Event') and that loss event or events has had an impact on the estimated cash flow of the financial asset or the portfolio of financial assets that can be reliably estimated. Objective evidence that a financial asset or a portfolio of financial assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- Significant financial difficulty of the issuer or the obligor.
- A breach of contract, such as a default or delinquency in interest or principal payments.
- It becomes probable that the borrower will enter bankruptcy or liquidation.
- Deterioration of Financial position of the borrower.
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider.
- Impairment in the value of guarantee.
- Deterioration of creditworthiness.

A measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group.

The Bank estimates the period between the date on which the loss event has occurred and the date on which the impairment loss has been identified for each specific portfolio. For application purposes, the Bank considers this period to equal one.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Taking into consideration the following:

- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on the historical loss rates.
- Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.
- An asset that is individually assessed for impairment but for which an impairment loss is not recognized is included in a group of other similar assets.
- If there is objective evidence that an impairment loss on loans and receivables or held-to-Maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in profit or loss.
- For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (asset nature, business nature, geographical location, etc) that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. Provisions are then related to estimate future payments as an indication of the borrowers' ability to fulfill his contract.
- When assessing the impairment loss for a group of financial assets on the basis of the historical loss rates, future cash flows in the group are estimated on the basis of the contractual cash flows of the Bank's assets and the historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.
- The Bank ensures that estimates of changes in future cash flow reflects and are directionally consistent with changes in related observable data from period to period. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

# K-2 Financial Investments Available for Sale and Held to maturity date in associates and subsidiary companies

At each balance sheet date, the Bank assesses whether there is objective evidence that any financial asset or group of financial assets that are classified as available for sale has been impaired. A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is an objective evidence of impairment.

Such decline is presumed to be significant for the equity instruments if it reaches 10% of the cost of the financial instrument, whereas it is presumed a prolonged decline when it extends for a period of more than 9 months.

In respect of available for Sale equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognized directly in equity. However, if in a subsequent period, the fair value of a debt instrument classified as Available for Sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss for that debt instrument.

### K) Intangible Assets

### Software (Computer Programs):

- Expenditure on upgrade and maintenance of computer programs is recognized as an expense in the income statement in the period in which it is incurred. Expenditures directly incurred in connection with specific software are recognized as intangible assets if they are controlled by the Bank and when it is probable that they will generate future economic benefits that exceed its cost within more than one year. Direct costs include the cost of the staff involved in upgrading the software in addition to a reasonable portion of relative overheads.
- Upgrade costs are recognized and added to the original cost of the software when it is likely that such costs
  will increase the efficiency or enhance the performance of the computers software beyond their original
  specification.
- Cost of the computer software recognized as an asset shall be amortized over the period of expected benefits which shall not exceed three years.

# L) Fixed Assets:

Lands and buildings comprise the head office premises and branches. All fixed assets are carried at historical cost net of accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the items. Subsequent costs are included in the assets carrying amount or recognized separately, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. Repairs and maintenance expenses are recognized in profit or loss within "other operating costs" line item during the financial period in which they are incurred.

Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method to the extent of their estimated residual values based on the following annual rates

Depreciation is charged so as to write off the cost of assets, other than land which is not depreciated, over their estimated useful lives, using the straight-line method to the extent of their estimated residual values based on the following annual rates:

Mechanical systems & equipment	5 years
Motor vehicles	5 years
Other equipment	8 years
Furniture and fittings	10 years
Buildings	20 years
Decorations and preparations	20 years

The Bank reviews the carrying amounts of its depreciable fixed assets whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered. Where the carrying amount of an asset exceeds its recoverable amount, the carrying amount is reduced to its recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. Gains and losses on disposals are determined by comparing proceeds with relevant carrying amount. These are included in profit or loss in other operating income (costs) in the income statement.

# M) Impairment of non-financial assets:

Non-financial assets that do not have definite useful lives, except for goodwill, shall not be amortized. These are annually tested for impairment. Depreciable fixed assets are tested for impairment whenever changes in circumstances or events indicate that the carrying amounts of those assets may not be recovered.

Impairment loss is recognized and the carrying amount of an asset is reduced to the extent that such carrying amount exceeds the asset's recoverable amount.

The recoverable amount of an asset is the higher of the asset's net realizable value or value in use. For the purpose of estimating the impairment loss, where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

At each balance sheet date, non-financial assets for which an impairment loss is recognized shall be reviewed to assess whether or not such impairment losses should be reversed through profit or loss.

### N) Leasing:

This is calculated as per law no. 95 for the year 1995, if the contract grants the right to the tenant to purchase the asset by a set date and a set value, in addition to contract covered more than 75% of estimated useful life, or if the existing rent represents more than 90% of the assets value. Other contracts represent operational rent contracts.

#### N-1 Rent

As for leasing contracts, the expense of rent in addition to maintenance, is recognized as expenses in the under income statement. If the Bank decides upon the usage of its right in purchasing the rented assets, the expenses of purchase is capitalized and depreciated over the remaining useful life.

The payments are recognized under operational rent decreased by the amount of any payments received within the stated period, registered in the income statement as steady installments.

# O) Cash and cash equivalents

For the purposes of the cash flows statement, cash and cash equivalents comprise balances due within three months from date of acquisition; they include cash and balances due from Central Bank of Egypt, other than those within the mandatory reserve, current accounts with banks and Treasury Bills, Certificates of Deposits and other governmental notes.

# P) Other provisions

Provisions for obligations are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date.

For obligations due, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount on provision, then it is measured at the present value.

When a provision is wholly or partially no longer required, it is reversed through profit or loss under other operating income/expenses.

Provisions for obligations due within more than 12 months from the balance sheet date are recognized based on the present value of the best estimate of the consideration required to settle the present obligation at the balance sheet date. An appropriate pre-tax discount rate that reflects the time value of money is used to calculate the present value of such provisions. For obligations due within less than twelve months from the balance sheet date, provisions are calculated based on undiscounted expected outflows unless the time value of money has a significant impact on the amount of provision, then it is measured at the present value.

### Q) Taxes

Taxes include income taxes and deferred taxes, both are recognized in the income statement except for income tax relating to the owners' equity, which is recognized directly within the owners' equity statement.

Income tax expense on the year's profit or loss represents the sum of the tax currently payable and deferred tax, and is recognized in the income statement.

The Bank's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period, in addition to income tax adjustments related to previous years. Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the consolidated Financial Statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. However, when it is expected that the tax benefit will increase, the carrying amount of deferred tax assets shall increase to the extent of previous reduction.

#### R) Borrowing

Loans obtained by the Bank are initially recognized at the fair value net of transaction costs incurred in connection with obtaining the loan. Borrowings are subsequently measured at amortized cost, with the difference between net proceeds and the value to be paid over the borrowing period, recognized in profit or loss using the effective interest rate method.

### S) Comparative figures

Comparative figures are reclassified, where necessary, for consistency with changes in the current period's presentation.

Comparative figures are reclassified by prior years adjustments amounted of LE 11,439k as following:

	Value in LE thousands
Other assets - Accrued Revenues (Note 21)	5,672
Other assets - Other debit balances (Note 21)	4,893
Difference between Face value and Present value (Subordinated Financing)	874.00
	11,439

#### 3- MANAGEMENT OF FINANCIAL RISKS

The Bank, as a result of conducting its activities, is exposed to various financial risks. Since financial activities are based on the concept of accepting risks and analyzing and managing individual risks or group of risks together, the Bank aims at achieving a well-balanced risks and relevant rewards, as appropriate and to reduce the probable adverse effects on the Bank's financial performance. The most important types of risks are credit risk, market risk, liquidity risk and other operating risks. The market risk comprises foreign currency risk, interest rate risk and other pricing risks.

The risk management policies have been laid down to determine and analyze the risks, set limits to the risk and control them through reliable methods and up—to—date systems. The Bank regularly reviews the risk management policies and systems and amendments thereto, so that they reflect the changes in markets, products and services and the best up-to—date applications.

Risks are managed in accordance with preapproved policies by the Board of Directors; the risk management department identifies, evaluates and covers financial risks, in close collaboration with the Bank's various operating units.

The Board of Directors provides written rules which cover certain risk areas, such as credit risk, foreign exchange risk, interest rate risk and the use of derivative and non-derivative financial instruments.

### 3/1 Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. The bank deems loans to customers, banks and financial investments in terms of bills, current accounts, deposits at banks, as financial assets exposed to credit risk of settling part or all of the dues by the concerned parties on the maturity date. Credit risk also exists on items not registered in the balance sheet such as loan commitments.

### 3/1/1 Measurement of Credit Risk

#### Loans and facilities to clients:

To evaluate credit risk relating to loans and facilities to banks and/or clients, 3 components are to be considered:

- Probability of default
- Exposure at default
- Loss given default

The Banks daily activities include measurement of credit risk, which reflects estimated loss (expected loss model) required by Basel Banking observatory committee, a conflict could generate between operational measurements and impairments as per the Egyptian Accounting Standards, which recognizes losses encountered on Balance Sheet "Recognized losses" rather than "Expected loss" (note 3/1/1).

The Bank evaluates each client through a detailed weight categorization; these methods have been developed for internal evaluation usage and for analysis to reach the appropriate weighting. The Banks clients have been categorized to 4 categories, reflecting the delay in payment, therefore clients could move between the various categories depending on evolving circumstances. The Bank frequently and periodically reviews the efficiency of this method to estimate any cases.

# **Internal Categories:**

Category	Description
1	Good debts
2	Regular Follow Up
3	Special Follow Up
4	Bad debts

The estimated loss, is the loss incurred when delay in payment occurs, being a percentage of loan which differs depending upon client, nature of claim, available collaterals and guarantees.

<u>Debt Instruments and Treasury Bills:</u> The Bank in this case uses external categorization, such as Standard and poor or other equivalents. If external classification is not available, the method of credit risk is followed.

# 3/1/2 Minimization and avoidance of risk:

The Bank manages and controls the credit risk on the debt category and various circumstances, nature, country, manufacture, etc. The Assets exposed to credit risk in these categories are classified according to detailed rules and terms depending heavily on information relevant to the customer, his activity, financial position and his payment track record.

Framework for categorizing debts is drawn by sub borders including on/off balance sheet figures, the daily risk relating to trade items (e.g. Foreign exchange). Actual figures are compared to daily limits.

Periodical monitor and review of credit risk through analyzing the ability of clients and estimated clients. In light of the results, amendments to the debt limitation take place as appropriate.

Several methods to eliminated risk are as follows:

### **Collaterals:**

Several rules and policies are stated by the Bank to minimize credit risk, one of which is collaterals, the Bank specifies guidelines for certain types of collaterals. Major types are as follows:

- Real estate Mortgage
- Operating asset mortgage such as machinery and goods
- Mortgage of financial Instruments such as: securities or equities

Usually the long term facilities are related to corporate, while short term facilities or credit for retail to minimize any losses to minimal. The Bank seeks extra collaterals from related parties if a sign of impairment of any loan or facility occurs.

Collaterals depend mainly on type of facility, Treasury Bills and Securities are usually with no collaterals, except for financial pools covered by asset-backed securities and similar guaranteed by financial instruments.

# **Master Netting Arrangements:**

The Bank minimizes credit risk through arrangements made between major clients representing high portfolios and the Bank, master netting arrangements doesn't result in netting between assets and liabilities within the balance sheet, because the settlement is normally set on total value. This leads to a lower risk rate for the Bank, because in case of non-performing loans settlements are in favor of the Bank. Due to fluctuations the Bank's risk weight can differ due to circumstances.

#### **Commitments Related to Credits:**

The major need for commitments related to credits is for the client to have liquidity when needed. Guarantees and standby letters of credit issued by the Bank on behalf of the client, to grantee a third party the right to withdrawal from the clients account within a certain limit.

Usually this is guaranteed by shipped merchandise or goods therefore the risk weight is less than direct loans. Credit commitments represent the hidden unused part of the risk tolerated by the Bank such as granting loans, LCs and LGs, the Bank then is subject to losses to equal value of credits. Losses indorsed by unused credits are less than the value, due to facilities being granted for possible commitments for a specific client with certain conditions. The Bank observes the credits till maturity date (long term credits hold a higher risk weight).

# 3/1/3 Impairment & Provisioning Policies

Impairment loss provisions stated on the end of year balance sheet are extracted from the categorized weight risk rating. Provisions are mainly calculated for credits holding the lowest category. The following table clarifies the percentage upon which the provisions are calculated:

	December 31st, 2011			
Banks Rating	Loans and Facilities	Impairment loss provisions		
	%	%		
Good debts	38.91%	1.14%		
Regular Follow Up	6.26%	0.72%		
Special Follow Up	0.62%	0.36%		
Bad debts	54.21%	97.79%		
	100.00%	100.00%		

Internal evaluation helps to clarify if there are any significant indications existing for provisions, as per Egyptian Accounting Standards no. 26, guided by the following points set by the Bank:

- Financial problems faced by the client.
- Breaching of loan contract for example overdue installments.
- Prediction of bankruptcy or liquidation or financial restructure.
- Deterioration of competitive position.
- The Bank granting superior or extraordinary facilities that the Bank could normally not agree upon.
- Impairment of the collateral
- Deterioration of credit status.

The Bank's policy includes revising all the Bank's assets (exceeding a certain percentage of importance) at least once per year or more if needed.

Loss is evaluated at the balance sheet date on all major accounts. Evaluation normally includes the existing collateral, verifying all payments and withdrawals from the account. Impairment loss is accumulated on similar assets; historical expertise, personal judgment statistical methods.

#### 3/1/4 Model of General Risk Measurement

In addition to the 4 categories stated in note 3/1/1, the management takes on several other detailed measurements, to comply with the CBE requirements. Assets exposed to risk are categorized as per the CBE's conditions and instructions, mainly related to on the client, such as: activity, financial position, payment stability.

The Bank calculates the impairment of assets exposed to credit risk, including commitments relating to credit on the basis of rates determined by CBE. In case, the required for impairment losses as per CBE credit worthiness rules exceeds the provisions, that excess shall be debited to retained earnings and carried to the general reserve for banking risks in the equity section.

Such reserve is always adjusted, on a regular basis, by any increase or decrease so that the reserve shall always be equivalent to the amount of increase between the two provisions. Such reserve is not available for distribution (note 31) and shows the movement on the general reserve for banking risks during the financial year.

As follows is the statement of credit rating for corporations as per the Bank's internal ratings as compared with those of CBE's; it also includes the percentages of provisions required for impairment of assets exposed to credit risk.

CBE rating	CBE rating Description	Required Provision %	Internal Rating	Internal Rating Description
<u>1</u>	Low risk	0%	1	Good debts
2	Moderate risk	1%	1	Good debts
3	Satisfactory risk	1%	1	Good debts
4	Appropriate risk	2%	1	Good debts
5	Acceptable risk	2%	1	Good debts
6	Marginally acceptable risk	3%	2	Regular Follow up
7	Risk needs special attention	5%	3	Special Follow up
8	Substandard	20%	4	Bad debts
9	Doubtful debts	50%	4	Bad debts
10	Bad debts	100%	4	Bad debts

# 3/1/5 Maximum limit for credit risk before guarantees

# 5/AMaximum limit for credit risk before guarantees:

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Balance Sheet items exposed to Credit		
Risks		
Treasury Bills	4,430,263	2,466,950
Loans and advances to clients:		
Retail loans		
- Overdraft	11,326	19,562
- Credit Cards	3,142	3,692
- Personal loans	2,025,076	1,557,949
Corporate Loans:		
- Overdraft	226,647	375,515
- Direct loans	5,198,206	5,014,030
- Syndicated loans	622,918	478,984
Financial Investments:		
Debt instruments	681,357	717,001
Total	13,198,935	10,633,683
Off balance sheet items exposed to credit risks		
Letters of credit	111,833	134,229
Letters of guarantee	128,665	104,413
Documentary credit	13,499	8,697
Bank guarantees	218,861	246,594
Total (Note 33)	472,858	493,933
	1,2,000	455,555

The above table represents the maximum limit of risks to be exposed to at the end of December 31st, 2011 and without taking into consideration any guarantees, for balance sheet items, amounts stated depends on the net carrying amount shown in the balance sheet.

As shown in the preceding table, 61.27 % of the maximum limit exposed to credit risk results from loans and facilities to customers, while investments in debt instruments represents 5.16%.

The management is confident in its ability to maintain control on an ongoing basis and maintain the minimum credit risk resulting from loan portfolio, facilities, and debt instruments as follows:

 34.75 % (December 31, 2010: 33.07%) of the loans and facilities portfolio are rated on the highest 2 levels of the internal rating.

- 37.33 % (December 31, 2010: 23.16%) of the loan portfolio and facilities having no arrears or indicators of impairment.
- Loans and facilities valued on a standalone basis amounting to LE 4,498 mn (December 31, 2010: LE 4,580mn) with impairment less than 55.61 % from its value against (December 31, 2010: LE 61.48%).
- The Bank applied more prudential selection process on granting loans and facilities during the financial period ended at December 31st, 2011.
- More than 96.95 % of investments in debt instruments and treasury bills represent debt instruments due from the Egyptian government.

# 3/1/6 Loans and Facilities:

The status of balances of loans and facilities in terms of credit rating are as follows:

	December 31st, 2011	Value in LE thousands December 31st, 2010
Loans and facilities to clients		
Not having arrears and not subject to impairment	3,019,367	2,412,002
Arrears not subject to impairment	570,400	457,814
Subject to impairment	4,497,548	4,579,916
Total (note 17)	8,087,315	7,449,732
Less:		
Less: impairment loss provision	(2,878,240)	(2,570,448)
Interest in suspense	(472,953)	(471,283)
Deferred profits	(446,728)	(387,918)
Net (note 17)	4,289,394	4,020,083

#### Loans and facilities:

Value in LE thousands

### December 31st, 2011

	Re	etail	Corp		
Rating	Credit Cards	Personal loans Overdraft &	Personal loans Overdraft &	Syndicated loans	Total
Good debts	2,007	1,891,128	513,982	612,250	3,019,367
Regular follow up	81	77,951	430,289	10,668	518,989
Special follow up	43	16,185	35,182	-	51,411
Bad debts	1,010	51,138	4,445,400	<u>-</u>	4,497,548
Total	3,142	2,036,402	5,424,853	622,918	8,087,315

Guaranteed loans are not considered subject to impairment for the non-performing category after taking into consideration the collectability of the guarantees.

Loans and facilities portfolio has increased as of December 31st, 2011 by 8.56 % (December 31, 2010: 20.23%).

# Loans and facilities having no arrears and not subject to impairment

The credit worthiness is rated for the loans and facilities portfolio that have no arrears and is not subject to impairment that is by reverting to the Banks' internal rating.

# Loans and facilities having arrears and not subject to impairment:

They are loans and facilities having arrears until 90 days and they are not subject to impairment unless there is information to the contrary. Loans and facilities to customers having arrears and not subject to impairment and fair value of related guarantees are represented as follows:

	Value in LE thousands
	December 31st, 2011
30 days arrears	77,994
30 to 60 days arrears	440,995
60 to 90 days arrears	51,411
Total	570,400

At the first recognition of loans and facilities the fair value of the guarantees is re-evaluated on a regular basis taking into consideration market value in the subsequent events.

# Loans and facilities subject to individual impairment:

Loans and facilities to clients as follows:

Value in LE thousands

December 31st, 2011	Retail	Corporate	Total
Loans and facilities subject to individual impairment:	52,148	4,445,400	4,497,548

# 3/1/7 Investments in debt instruments and treasury bills:

The following table represents breakdown of debt instruments and Treasury Bills, as per rating agencies at the end of the financial year.

## Value in LE thousands

December 31st, 2011	Treasury Bills	sury Bills Investments in Debt Instruments	
BBB++	4,430,263	681,357	5,111,620

# 3/1/8 Geographical sectors:

Value in LE thousands

# Arab Republic of Egypt

	Cairo	& Alex, Delta Sinai	Upper Egypt	Total
Treasury bills	4,430,263	-		4,430,263
Investment held for trading	13,263	-	-	13,263
Debt instruments available for sale and held to maturity	681,357		-	681,357
Loans and facilities				
Retail:				
Overdraft	5,366	2,296	3,664	11,326
Credit cards	3,142	-	_	3,142
Personal loans	1,038,670	738,541	247,865	2,025,076
Corporate loans:				
Overdraft	226,387	212	48	226,647
Direct loans	5,196,272	1,926	8	5,198,206
Syndicated loans	622,918	-	_	622,918
Total as of December 31st, 2011	12,217,638	742,975	251,585	13,212,198
Total as of December 31st, 2010	9,929,461	551,355	172,488	10,653,304

### 3/2 Market Risk

Market risk is reflected in the fluctuation of the fair value or future cash flow, resulting from changes in market parameters. Market risk affects interest rates, foreign currency as well as equity products; each is exposed to general market movements.

Management of market risk, either related to trading or non-trading, is monitored by two separate teams, whereas reports are presented regularly to the board of directors.

Trading portfolios include direct dealing with clients and with the market, as for non-trading portfolios it is mainly established from management of assets interest rates or liabilities relating retail.

These portfolios include foreign exchange and equity instruments resulting from Investments Held to Maturity and Investments Available for Sale.

# 3/2/1 Market Risk Measurement Techniques

As a part of managing market risk, the Bank has several hedging strategies and enters into several contracts for exchange of interest rate, that is to try to balance the risk of the debt instruments, long term loans with fixed interest in case of fair value implementation. Following are the major measurement methods used:

#### A. Value at risk:

The Bank implements value at risk method on portfolios held for trade, as well as non-trade. That is to evaluate the market risk and estimated maximum loss, depending on some predictions of the change in market conditions. The Board of Directors set limits to values at risk (for both trading and non-trading investments), which are monitored on a daily basis by the market risk department. The value at risk is the estimated calculated loss of the existing portfolio, this reflects the maximum loss that could occur but with a set ratio of 98%. Therefore there is a 2% probability of actual loss is more than the estimated loss. From the model of value at risk, ten day custody is expected, before closing all positions, Also, it is assumed that market movement within the ten days of custody will follow the same pattern, The market pattern is determined on a historical 5 year basis, used to predict ratios, prices, rates, Outputs are closely monitored to evaluate the accuracy of the measurement method.

Using this method doesn't guarantee the value of loss to be within limits, especially if there is a major market movement. As the market risk impacts a major part of the Banks business, the board of directors on a yearly basis set appropriate limitations for the value at risk (trading and non-trading) and are divided on the business sectors, comparing actual to estimated values, reviewed on a daily basis by the risk department. The average daily value at risk within the financial year was LE 681,357 k (December 31, 2010: LE 717,001K). The quality of the value at risk model is evaluated regularly, through testing results of portfolio held for trade. Reports are presented after wards to management and board of directors.

### B. Stress Testing:

Stress testing gives an indication of the loss that may arise from sharp change in circumstances. Stress testing is designed to understand the impact, using standard analysis for specific scenarios.

The Bank undertakes various scenarios using risk analysis, such as compressing risk factors, by predicting crucial movements on each risk category, as well as developing country testing, due to special circumstances such as currency floating. Stress testing results are reviewed by management and the board of directors.

## 3/2/2 VAR summary for 2011:

Total value at risk for Non-trading investment held for trade upon type of risk:

December 31st, 2011	12 months to 31 December 2011			
	Average	High	Low	
Interest rate risk (local currency)	662,377	-	÷	
Interest rate risk (foreign currency)	18,980	-	_	
Total value upon risk	681,356	-		

There is a direct tie between the increase of value at risk and increase of interest rate risk in global markets. The 3 stated results (average, less, more) have been individually calculated.

The value calculated does not represent the total value at risk by the whole Bank as a result of the diversified relation between different portfolios as well as different risk factors.

# 3/2/3 Foreign exchange risk:

The Bank has exposure to foreign currency risk and cash flow, The board of directors has set limitations to the financial currency as a total value at the end of each day as well as monitoring it within the day. The following table below summarizes the Group's exposure of the Bank to foreign currency exchange rate risk at December 31st, 2011. Included in the table are the financial instruments at carrying amount, categorized by currency.

Value in LE thousands

LE	USD	Euro	Sterling	Others	Total
1,688,195	9,368	2,701	230	460	1,700,954
5,625	1,224,131	128,829	22,219	27,211	1,408,015
4,061,625	120,638	-		2	4,182,263
7,152,742	934,208	365	-	-	8,087,315
714,516	21,358	· <del>-</del> 0	1-1	-	735,874
4,752	18,850	<b>-</b> is	1-0	-	23,602
13,263	120	-1		====	13,263
74,923		-	-	-	74,923
13,715,641	2,328,553	131,895	22,449	27,671	16,226,209
468,843	301,661	-	3 <del></del>	2 <b>4</b>	770,504
11,357,714	505,469	129,622	22,275	25,351	12,040,431
-	-	-	-	-	-
11,826,558	807,130	129,622	22,275	25,351	12,810,936
1,889,083	1,521,423	2,273	174	2,320	3,415,273
	1,688,195 5,625 4,061,625 7,152,742  714,516 4,752 13,263 74,923  13,715,641  468,843 11,357,714 11,826,558	1,688,195 9,368 5,625 1,224,131 4,061,625 120,638 7,152,742 934,208  714,516 21,358 4,752 18,850 13,263 - 74,923 - 13,715,641 2,328,553  468,843 301,661 11,357,714 505,469 - 11,826,558 807,130	1,688,195       9,368       2,701         5,625       1,224,131       128,829         4,061,625       120,638       -         7,152,742       934,208       365         714,516       21,358       -         4,752       18,850       -         13,263       -       -         74,923       -       -         13,715,641       2,328,553       131,895	1,688,195       9,368       2,701       230         5,625       1,224,131       128,829       22,219         4,061,625       120,638       -       -         7,152,742       934,208       365       -         714,516       21,358       -       -         4,752       18,850       -       -         13,263       -       -       -         74,923       -       -       -         13,715,641       2,328,553       131,895       22,449     468,843  301,661  11,357,714  505,469  129,622  22,275  11,826,558  807,130  129,622  22,275	1,688,195       9,368       2,701       230       460         5,625       1,224,131       128,829       22,219       27,211         4,061,625       120,638       -       -       -         7,152,742       934,208       365       -       -         714,516       21,358       -       -       -         4,752       18,850       -       -       -         13,263       -       -       -       -         74,923       -       -       -       -         13,715,641       2,328,553       131,895       22,449       27,671     468,843  301,661

### 3/2/4 Interest Rate Risk

The Bank is exposed to fluctuation of interest rates, which reflects in the cash flow as well as fluctuation in the fair value of financial instruments, Marginal Interest could increase as a result of fluctuations and profits could decrease. The board of directors has set limitations to the differences in interest ratings and re-pricing This is monitored on a daily basis by the risk department. The table below summarizes the book value of the financial instruments by type and the re-rating dates or maturity dates (which is nearest).

Value in LE thousands

December 31st, 2011	Up to 1 Month	1-3 months	3-12 Months	1-5 Years	Non - interest bearing	Total
Financial Assets						
Cash and due from CBE	S=3	4	=	-	1,700,954	1,700,954
Due from banks	535	64,095	=	1,286,247	57,138	1,408,015
Treasury bills	2,242,192	395,980	1,544,091	74	See	4,182,263
Loans and facilities to clients	104,218	369,890	326,565	2,789,094	4,497,548	8,087,315
Financial Investments				100000000000000000000000000000000000000		•
Available for sale	193,809	_	62,663	479,402		735,874
Held to maturity			75	23,602	-	23,602
Investment held for trading	-	-	-	_	13,263	13,263
Investments in associates	-		_	( <b>-</b> )	74,923	74,923
Total Financial Assets	2,540,754	829,965	1,933,319	4,578,344	6,343,827	16,226,209
Financial Liabilities						
Dues to banks	-	766,595	_	-	3,909	770,504
Customers deposits	3,701,839	783,122	1,534,688	6,020,782		12,040,431
Long term financing	-	-	-	+	-	
Total Financial Liabilities	3,701,839	1,549,717	1,534,688	6,020,782	3,909	12,810,936

### 3/3 Liquidity Risk

Liquidity risk is defined as the risk of not being able to meet cash flow or collateral requirements, when they fall due and at a reasonable price. This could lead to failing to meet deposits obligations to clients and loan commitments.

# **Liquidity Risk Management Process**

Operations carried out by the department are as follows:

Liquidity Management Process, as carried out and monitored by a separate team in treasury, includes:

Day – to – day funding, managed by monitoring future cash flows to ensure that requirements can be met.
 the capability of the Bank to meet its liabilities, including payment upon maturity of loans.

- Maintaining a portfolio of highly marketable assets that guarantees flexibility in liquidation if needed to meet any unexpected fluctuations.
- Observation of liquidity ratios compared to the internal policies of the Bank, and the CBE.

Regular assessment of the Bank structural liquidity profile - daily, weekly and Monthly – which are the main time spans to manage liquidity. Risk Department studies maturities of contracted financial liabilities as well as financial assets.

Its role is also to monitor the Liquidity gaps between average maturity assets and the level and type of unused loan commitments, the ratio of usage of Debit current accounts, and the effect of contingent liabilities such as LCs and LGs.

### Funding Strategy:

Liquidity resources are reviewed through a separate team, in order to provide wide range diversification in currencies, geographical location, sources products as well as maturities.

Assets available to meet all liabilities and cover loan commitments include cash, balances with the Central Bank, Balances Due from banks, Treasury Bills and loans and facilities to banks and clients. Moreover, some debt instruments, Treasury Bills is pledged to cover liabilities. The Bank has the ability to meet unexpected net cash flows through selling securities, and finding other financing sources.

## 3/4 Capital Management

The Bank's objectives behind managing capital including elements other than equity shown in the balance sheet are represented in the following:

- Compliance with capital legal requirements in Egypt.
- Protecting the Bank's ability to continue as a going concern and enabling it to generate yield for shareholders and other parties dealing with the Bank.
- Maintaining a strong capital base to enhance growth.

Capital Adequacy Ratio and capital usage is reviewed on a daily basis as per the observatory authorities regulations (CBE), through set models based on Basel II instructions, the required information is presented to the CBE on a quarterly basis.

The CBE regulations require compliance with the following:

- Maintaining LE 500mn as a minimum requirement for the issued and paid-in capital.
- Maintaining a ratio between capital elements, and asset and contingent liability elements.
- Capital to be greater than 10% of weighted risk assets.

The capital adequacy ratio consists of the following two tiers:

# Tier 1:

It is the basic capital comprising paid in capital (after deducting the carrying amount of the treasury stocks), retained earnings, and reserves resulting from profit appropriations except the general reserve for banking risks less any goodwill previously recognized and any carried forward losses.

#### Tier 2:

Is the sub-ordinate capital comprising the equivalent of the general reserve according to CBE credit rating bases issued by CBE not in excess of 1.25 % of total assets and contingent liabilities (risk weights applied), subordinate

loans maturing after more than 5 years (amortizing 20% of their value each year), and 45 % of the increase between the fair value and carrying amount for the available for sale investments, investments held to maturity, and investments in affiliates and subsidiaries.

On calculating the total numerator of capital adequacy, it is to be considered that tier 2 should not be greater than tier 1, and subordinate loans (deposits) should not be greater than 50 % of Tier 1.

Assets are risk weighted in a range from 0% to 100 % according to the type of asset, to reflect related credit risk taking into consideration cash guarantees. The same treatment is used for the off-balance sheet amounts after making relevant adjustments to reflect the contingent nature and the potential loss for these amounts.

The Bank has complied with all the capital requirements within the last two years. Following is a table summarizing Capital and Capital Adequacy Ratio:

		Value in LE thousands
Capital	December 31st, 2011	December 31st, 2010
Tier 1 Capital		
Capital shares	1,999,503	1,999,503
Paid under capital increase	1,173,321	321,708
Legal reserves	22,878	22,878
General reserves	42,522	42,522
Special reserves	17,165	17,165
AFS Revaluation Reserve	(6,869)	-
Difference between face & present value for subordinated financing		43,857
Retained loss	(2,768,390)	(2,190,917)
Total qualifying Tier 1 Capital	480,129	256,715
Tier 2 Subordinated Capital		
Subordinated Ioan	-	135,484
45 % of the increase in fair value compared to carrying amount of available for sale investment, investments held to maturity, & investments in		
affiliates	2,110	13,250
Total qualifying Tier 2 subordinated capital	2,110	148,734
Total Capital	482,239	405,449
Risk - weighted Assets:		
On-balance sheet	5,474,604	5,294,906
Off-balance sheet	117,958	205,202
Total Risk - Weighted assets	5,592,562	5,500,108
Capital Adequacy ratio ( % )	8.62%	7.37%

#### 4- SIGNIFICANT ACCOUNTING ESTIMATES

The Bank undertakes estimations and judgments that affect the value of assets and liabilities, consistently estimations and judgments are based on historical experience and other factors, including the expectations of future events that are reasonably estimated in accordance with the available information. The following are the related estimations and judgments:

### A) Impairment loss for loans and facilities:

The Bank reviews the portfolio of loans and facilities on at least a quarterly basis. The Bank uses discretionary judgment on determining whether it is necessary to record impairment in the income statement using reliable data indicating measurable decline in the expected future cash flows from loan portfolio before identifying any decline at the level of one loan. This evidence include data indicating negative change in the ability of a portfolio of borrowers to repay the Bank, or local and economic circumstances related to default. On scheduling future cash flows, the management use estimates based on previous experience related to impairment of assets having credit risks. Such experience refers to impairment similar to that of the portfolio in question.

The methods and assumptions used in estimating both the amount and timing of the future cash flows are reviewed on a regular basis to minimize any discrepancy between the estimated loss and actual loss based on given experience.

### B) The impairment equity instruments Available for Sale:

In the case of available for sale financial investments, a significant or prolonged decline in the fair value of the security below its cost is considered as impairment. Where such evidence exists, significant or prolonged decline needs a personal judgment. To make this judgment the Bank assesses- besides other factors- the common share price volatility. In addition, impairment exists when there is objective evidence that a certain company has a financial difficulty in its cash flow from operating and financing activities, industry tool or sector or technological advances.

If all the decline in fair value was considered material and continuing, the bank will suffer an additional loss of by L.E 31,751 K (2010:L.E 15,267K).

#### C) Financial Investments Held to Maturity

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as investments held to maturity. This category requires personal judgment and therefore the Bank tests whether there is a genuine intent and ability to hold such investments to maturity. If the Bank fails to hold such investments till maturity (except for certain tightly defined circumstance such as if an entity sells an insignificant amount of held to maturity investments close to maturity date), investments should be reclassified as available for sale, which will be measured at fair value instead of amortized cost.

#### 5- NET INTEREST INCOME:

62,766 30,396 17,805 10,967	243,125 176,066 137,354 556,545
30,396 17,805	176,066 137,354
30,396 17,805	176,066 137,354
17,805	137,354
10,967	556,545
1,020)	(5,723)
5,972)	(459,677)
6,992)	(465,400)
03,270	111,848
57,245	202,993
	03,270

# 6- NET FEES & COMMISSION INCOME:

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Fees and commissions income:		
Fees and commissions related to credit	8,078	5,922
Corporate finance	17,693	17,544
Custody fees	y <del>-</del>	5,157
Other fees	34,116	37,383
Total	59,887	66,006
Fees and commissions expenses:		
Other fees paid	(1,960)	(1,264)
Cost of goods sold	(74,268)	(69,457)
Net	(16,340)	(4,715)

#### 7- NET TRADING INCOME

Total

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Foreign currencies operations		
Gain from foreign currencies exchange	23,334	14,408
MTM of held for trading - debts instruments	(244)	424
MTM of held for trading - Equity instruments	(5,350)	3,089
Gain on sale of held for trading debts instruments	182	2,638
Gain on sale of held for trading equity instruments	1,275	-
Total	19,197	20,559
8- ADMINISTRATIVE EXPENSES		
		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Salaries and wages*	(226,293)	(171,326)
Social insurance	(8,914)	(6,490)
Depreciation and amortization	(41,980)	(31,610)
Other administrative expenses	(96,576)	(89,983)

<sup>\*</sup> Salaries, Wages and Bonuses as at 31 December 2011 includes an amount of LE 14,168,429 (31 December 2010: LE 14,427,155) which represents average total top 20 salaries paid during the year.

(373,763)

(299,409)

### 9- OTHER OPERATING EXPENSES

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Gain (Loss) on sale of assets reverted to Bank	4,203	(9,035)
Gain on sale of fixed assets	605	6,785
Gain on sale of sell & lease back assets	4,312	6,534
Software cost	(525)	(1,235)
Operating lease	(71,893)	(72,066)
Early retirement costs	-	(8,118)
Impairment loss for assets reverted to bank	-	(344)
Other provision	(72,281)	(78,836)
Others	4,408	20,438
Total	(131,171)	(135,877)

#### 10- IMPAIRMENT LOSSES FOR LOANS

Impairment losses	December 31st, 2011 (368,991)	December 31st, 2010 (500,000)
Impairment recovery	-	6,728
Held to maturity investment	(2,064)	· -
Total	(371,054)	(493,272)

#### 11-TAX EXPENSES

	Value in LE thousands
December 31st, 2011	December 31st, 2010
	(16,685)
20,642	204,585
20,642	187,900
	20,642

<sup>(\*)</sup> Income Tax represents taxes on interest on Treasury Bills & Bonds.

<sup>(\*\*)</sup> Additional Information on the deferred tax is detailed in note no. 30.

#### 12- LOSS PER SHARE

The loss per share during year was calculated by using the weighted average method for the numbers of the outstanding shares during the year.

	December 31st, 2011	Value in LE thousands  December 31st, 2010
Net loss for the year (1)	(591,876,892)	(502,920,475)
Weighted average for the issued common stocks (2)	199,950,250	187,470,000
Loss Per Share (1:2)	(2.96)	(2.68)
13- CASH AND DUE FROM CENTRAL	BANK OF EGYPT	

	December 31st, 2011	Value in LE thousands
Cook*		December 31st, 2010
Cash*	179,995	147,016
Due From Central Bank (mandatory reserve)	1,520,959	1,230,467
	1,700,954	1,377,483

<sup>\*</sup> Cash as at 31 December 2011 includes an amount of LE 1,175,000 which represents purchased checks due on CBE in favor of one of the bank's clients.

### 14- DUE FROM BANKS

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Current accounts	52,827	85,249
Deposits	1,355,188	1,805,109
Total	1,408,016	1,890,358
Central bank (including the required	50.554	4.040.000
reserve percentage)	68,664	1,348,026
Local Banks	1,169,990	356,781
Foreign Banks	169,361	185,551
Total	1,408,015	1,890,358
Non profit bearing balances	57,397	85,249
Fixed profit balances	1,350,618	1,805,109
Total	1,408,015	1,890,358
15- TREASURY BILLS		
		Value in LE thousands
	December 31st, 2011	December 31st, 2010
91 days maturity	922,850	884,625
182 days maturity	1,461,825	413,000
274 days maturity	922,975	441,575
364 days maturity	1,122,613	727,750
Total	4,430,263	2,466,950
Less: Unearned revenues	(204,163)	(61,413)
Total (1)	4,226,100	2,405,537
Repo's		
Repo's matured during 1 week	(248,336)	-
Total (2)	(248,336)	-
Total (1+2)	3,977,765	2,405,537
10101 (2.2)	3,377,703	2,403,337

## 16- FINANCIAL ASSETS HELD FOR TRADING

	December 31st, 2011	Value in LE thousands December 31st, 2010
Debit Instruments		•
Governmental bonds*	* 1	20,071
Equity instruments		
Equity shares	13,263	19,622
Total	13,263	39,693

<sup>\*</sup>Financial assets Held for Trading have reclassified into Available for Sale investments during second quarter of 2011 and according to CBE decision No.66 for the year 2011.

#### 17- LOANS AND FACILITIES TO Customers

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Retail		
Overdraft	11,326	19,562
Credit cards	3,142	3,692
Personal loans	2,025,076	1,557,949
Total (1)	2,039,544	1,581,203
Corporate (including SMEs)		
Overdraft	226,647	375,515
Direct loans	5,198,206	5,014,030
Syndicated loans	622,918	478,984
Total (2)	6,047,771	5,868,529
Total loans & facilities (1 + 2)	8,087,315	7,449,732
Impairment losses for loans	(2,878,240)	(2,570,448)
Interest in suspense *	(472,953)	(471,283)
Deferred profit	(446,728)	(387,918)
Net	4,289,394	4,020,083
Net distributed as follows:		
Loans and facilities to customers net	1,539,146	1,944,595
Islamic facilities to customers net	2,750,248	2,075,489
Total	4,289,394	4,020,083

<sup>\*</sup> Profit in suspense was accumulated according to the credit rating issued by the CBE.

## Impairment losses for loan movement

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Balance at the beginning of the year	2,570,448	2,105,738
Impairment loss charge within the year	368,991	493,272
Recoveries during the year	13	1,765
Usage during the year	(72,882)	(45,485)
Foreign currency revaluation differences	11,669	15,158
Balance at the end of year	2,878,239	2,570,448

# Movement for impairment losses for Loans as per type:

Value in LE thousands

		<u>Retail</u>	
December 31st, 2011	Credit Cards	Personal Loans	Total
Balance at the beginning of the year	924	21,141	22,065
Impairment loss charge within the year	162	64,115	64,277
Recoveries during the year	(CE)	12	12
Usage during the year	-	(1,879)	(1,879)
Balance at the end of year	1,086	83,389	84,475

Corporate	
Direct Loans	Total
2,548,383	2,548,383
304,715	304,715
(71,002)	(71,002)
11,669	11,669
2,793,765	2,793,765
	2,548,383 304,715 (71,002) 11,669

<u>December 31st, 2010</u>		Value in L	E thousands
		Retail	
	Credit Cards	Personal Loans	Total
Balance at the beginning of the year	835	11,688	12,523
Impairment loss charge within the year	89	11,591	11,680
Recoveries during the year	=	5	5
Usage during the year		(2,143)	(2,143)
Balance at the end of year	924	21,141	22,065
5500 CV 25 H3 500 H36 CV 0000 CV	***		

	Corporate	
	Direct Loans	Total
Balance at the beginning of the year	2,093,215	2,093,215
Impairment loss charge within the year	481,592	481,592
Recoveries During the year	1,760	1,760
Usage during the year	(43,342)	(43,342)
Foreign currency revaluation differences	15,158	15,158
Balance at the end of year	2,548,383	2,548,383

The bank's management will continue to provide the impairment loss to cover the shortage in impairment loss provision amounting to LE 950mn, as of December 31st, 2011 (LE 1.3bn: 31 December 2010), as CBE on 25 October 2011 have agreed to decrease the Impairment loss amount from LE 500mn to be LE 300mn annually in addition to start providing during the period amounting to LE75mn as a minimum amount each 3 months which the Bank will cover All provisions Gab at the end of 2014 instate of 2012.

#### 18- FINANCIAL INVESTMENTS

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
18/1 Available for Sale Investment		
Debt instruments - at Fair value		
Listed	662,377	671,400
Equity instruments - at fair value		
Listed	20,056	29,996
Unlisted	53,441	54,640
Total available for sale investments (1)	735,874	756,036
18/2 Financial Investment Held to maturity		
Debt Instruments- at amortized cost		
Listed	18,980	25,530
Sanabel Fund (*)	4,622	6,687
Total Investments held to maturity (2)	23,602	32,217
Total financial Investments (1 + 2)	759,476	788,253
Categorized as follows:		
Current	706,035	733,613
Non-Current	53,441	54,640
	759,476	788,253
Categorized as follows:		
Fixed Income debt instruments	646,159	648,352
Variable Income debt instruments	39,820	55,265
Variable Income equity instruments	73,497	84,636
Total	759,476	788,253

### (\*) Sanabel Islamic Mutual Fund:

The investments held to maturity include the Bank's investment in Sanabel mutual fund in association with ABC bank, managed by Prime for Investment, on 25 December 2011 the fund management was transferred to HC Company.

The number of the certificates has reached LE 2,527,744 with a nominal value of LE 252,774,400 and the Bank's share is LE 75,000 certificates with a par value of LE 100. The acquisition cost amounted to LE 7,635,000.

			Value in LE thousand
	Financial Investment	Financial Investment	T-4-1
	AFS	HTM	Total
December 31st, 2011			
Beginning balance for the current year	756,036	32,217	788,25
Additions	69,153		69,15
Disposals (sales/redemption)	(58,320)	(7,502)	(65,822
Foreign currency revaluation difference	578	952	1,530
Change in the fair value	(31,573)	·	(31,57:
impairment loss	-	(2,065)	(2,06
Balance at the end of year	735,874	23,603	759,477
December 31st, 2010			
Beginning balance for the current year	542,464	33,634	576,098
Additions	535,714	_	535,714
Disposals (sales/redemption)	(306,484)	(3,637)	(310,12:
Foreign currency revaluation difference	784	1,597	2,38:
Change in the fair value	(15,267)	#	(15,267
Impairment loss recoveries	(1,175)	623	(552
Balance at the end of year	756,036	32,217	788,25

100				
10/2	Caim for	om Fine		vestment
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		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Gain on sale of investments available for sale	99	14,486
Gain on sale of treasury bills	722	2,667
Gain on sale of investment in Associates	384	<u> </u>
Impairment of AFS investment		(1,175)
Balance at the end of year	1,105	15,978

### 19- INVESTMENTS IN ASSOCIATE (Net)

Value in LE thousands

	December 31s	t, 2011	December 31s	st, 2010
	<u>Value</u>	Share	<u>Value</u>	Share
		<u>%</u>		<u>%</u>
ADI Lease leasing Company	38,891	86.22%	43,356	85.04%
Upper Egypt for Contracting and Construction	633	62.76%	633	62.76%
Upper Egypt for bricks and construction material	8,924	86.60%	8,924	86.60%
Cairo National Company for Brokerage & Securities	1,934	32.00%	719	32.00%
Alexandria National Company for Financial Investments	13,210	50.00%	13,364	50.00%
Arab Mashriq Company for Takaful Insurance	11,034	20.00%	10,621	20.00%
Real estate Company for National Banks for Development	298	22.71%	298	22.71%
Investment in associated companies	74,925		77,915	

<sup>-</sup> The bank did not apply equity method for some associates were they did not issue periodical Financial Statements as at December 31st, 2011 for the purpose of preparing the consolidated financial statements. The effect of not applying equity method on these companies is immaterial.

### 20- INTANGIBLE ASSETS (Net)

		Value in LE thousands
<u>Computer software</u>	December 31st, 2011	December 31st, 2010
Net Book value at the beginning of the year	5,422	1,363
Additions	18,224	12,527
Amortization	(13,290)	(8,468)
Net book value at end of year	10,357	5,422

#### 21- OTHER ASSETS

		Value in LE thousands
		"Restated"
	December 31st, 2011	December 31st, 2010
Accrued Revenues*	59,414	46,611
Pre-paid expenses	18,171	33,578
Due from sale and leaseback assets - Note 36	24,027	48,054
Down payments under purchase fixed assets	35,664	45,746
Assets reverted to the Bank in settlement of debts (Net of Impairment)	127,123	124,989
Deposits & custody	3,706	1,138
Due from Tax Authority **	73,699	-
Other debit balances ***	79,606	71,301
Total	421,410	371,417

<sup>\*</sup> Accrued expenses as at 31 December 2010 was adjusted by L.E 5,672 k as a result of correcting technical error drive to calculating accrued income for a non-performing clients whose debt was rescheduled during prior year. The error was corrected on the accumulated losses as shown in statement of shareholders equity.

#### 22- Inventory

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Raw Materials	1,658	4,725
Spare parts	12,805	12,874
Packing Materials	387	474
Fuel, Oils & Supplies	2,331	1,919
Work in Progress	123	148
Finished goods	7,975	9,301
Total	25,278	29,441
Impairment in inventory value	(1,675)	(1,675)
Net	23,603	27,766

<sup>\*\*</sup> Represents amounts under settlements in dispute with the Tax Authority (Note 37).

<sup>\*\*\*</sup> Other debit balances as at 31 December 2010 was adjusted by L.E 4,893k. As result of an adjustment made to the Salaries and wages included in administrative expenses in the income statement.

### 23- Projects under construction

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Balance for beginning of the year	9,783	8,213
Additions	6,424	1,570
Transfer to fixed assets	(3,799)	-
Net	12,407	9,783

### 24- FIXED ASSETS (NET OF ACCUMULATED DEPRECIATION)

			Value in	LE thousands
	Land& Premises	Machinery & Equipment	Other Assets	Total
December 31st, 2011				
Net Book value at the beginning of the year	102,784	87,235	178,787	368,806
Additions	89	8,953	101,366	110,408
Disposals	(300)	(2,568)	(7,903)	(10,771)
Depreciation	(4,639)	(8,225)	(32,481)	(45,345)
Depreciation related to disposal		2,568	2,180	4,748
Net book value at end of year	97,935	87,963	241,949	427,847
Balance at end of Financial year				
Cost	140,237	229,193	437,825	807,254
Accumulated depreciation	(42,302)	(141,230)	(195,876)	(379,408)
Net book value at end of the year	97,935	87,963	241,949	427,846

<sup>•</sup> Fixed Assets after depreciation include LE 10.3 mn (2010: LE 2.6mn) represent assets not registered yet. Legal procedures are under progress for them to be registered.

Total value of fully depreciated assets as 31 December 2011 amounting to LE 126,941k.

			Value in	LE thousands
	Land& Premises	Machinery & Equipment	Other Assets	Total
December 31st, 2010				
Net Book value at the beginning of the year	96,773	90,521	72,000	259,294
Additions	10,031	4,400	135,233	149,664
Disposals	(1,850)	(6,093)	(7,881)	(15,824)
Depreciation	(3,302)	(7,686)	(28,446)	(39,434)
Depreciation related to disposal	1,132	6,093	7,881	15,106
Net book value at end of year	102,784	87,235	178,787	368,806
Balance at end of Financial year				
Cost	140,447	222,808	344,362	707,617
Accumulated depreciation	(37,663)	(135,573)	(165,575)	(338,811)
Net book value at end of the year	102,784	87,235	178,787	368,806

### 25- DUE TO BANKS

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Foreign Banks	304,824	348,294
Local Banks	465,680	1,652
Total	770,504	349,946

### 26- CUSTOMERS' DEPOSITS

			Value in LE thousands
		December 31st, 2011	December 31st, 2010
Demand deposits		1,578,460	1,595,390
Time deposits & call accou	nts	4,045,540	3,868,375
Term saving certificates		3,351,473	2,294,188
Savings deposits		2,978,364	2,977,615
Other deposits		86,594	97,306
Total		12,040,431	10,832,874
Classified as follows:			
Corporate deposits		4,055,884	4,288,186
Retail deposit		7,984,547	6,544,688
Total		12,040,431	10,832,874
Profit free balances		906,391	786,131
Variable Profit balances		11,134,040	10,046,743
Total		12,040,431	10,832,874
Current balances		8,688,958	8,537,936
Non-current balances		3,351,473	2,294,938
Total		12,040,431	10,832,874
27- Long Term Financin	g		
	Profit		Value in LE thousands
	rate	December 31st, 2011	December 31st, 2010
Social Fund	8.00%	~~	460
Subordinated Loan (*)	5.83%	-	147,705
Total		s <del>=</del> :	148,165
Subordinated Loan (*)	8.00%		147,7

### (\*) SUBORDINATED LOAN

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Face value of the subordinated financing	147,705	187,942
Difference between face value and present	=	(47,985)
Amortization of subordinated using EIR method	6,574	4,129
Foreign currency revaluation difference	7,458	3,619
Transfer to paid under capital increase*	(161,737)	-
Total	-	147,705

- The subordinated loan of US\$ 33mn is from ADIB-UAE, as per a framework agreed upon for a Wakala investment for a period of 5 years starting June 30th 2010 with an estimated profit of 0.125% from the investment amount. Should the facility extend beyond 5 years the expected profit is equal to LIBRO for USD.
- The Bank has recognized the subordinated loans by present value Using Discount Rate 5.83%. The difference between the face value and present value on date of agreement amounted by LE 47,985k have been added to owners' equity as per CBE instructions.

#### 28- OTHER LIABILITIES

	Value in LE thousands
December 31st, 2011	December 31st, 2010
47,426	22,178
1,610	5,922
7,387	7,166
73,699	
103,677	105,896
233,799	141,162
	47,426 1,610 7,387 73,699 103,677

<sup>\*</sup> Represents amounts under settlements in dispute with the Tax Authority (Note 37)

<sup>\*</sup>The Subordinated Loan has transferred to Paid under capital increase according to ADIB – UAE approval starting from 28<sup>th</sup> December 2011.

### 29- OTHER PROVISIONS

## Other provisions movement from 1/1/2011 till 31/12/2011

			Value in L	E thousands
Provision	Provision for	Provision	Other	Total
for contingent claims	Тах	for Contingent Liabilities	Provision	
18,759	435	12,602	3,768	35,564
4,998	63,928	106	3,249	72,281
(10,852)	(63,934)	-	(648)	(75,434)
-	-		(1,062)	(1,062)
4,693	-	(4,693)		-
14		28	-	41
17,612	429	8,042	5,307	31,391
	for contingent claims 18,759 4,998 (10,852) - 4,693	for Tax contingent claims 18,759 435 4,998 63,928 (10,852) (63,934) 4,693 14 -	for Tax for Contingent Contingent Liabilities  18,759 435 12,602  4,998 63,928 106  (10,852) (63,934) -   4,693 - (4,693)  14 - 28	Provision for for for for contingent claims         Tax         Frovision for for provision         Other Provision           18,759         435         12,602         3,768           4,998         63,928         106         3,249           (10,852)         (63,934)         -         (648)           -         -         (1,062)           4,693         -         28         -

### Other provisions Movement from 1/1/2010 till 31/12/2010

				Value in L	E thousands
	Provision for contingent claims	Provision for Tax	Provision for Contingent Liabilities	Other Provision	Total
Balance at the beginning of year	22,030	1,420	10,265	10,361	44,076
Formed during the year	1,601	74,915	2,300	120	78,936
Amount used during the year	(4,872)	(75,900)	a <del>-</del>	(472)	(81,244)
Provision no longer required	-	-	# <del>=</del> 1	(6,241)	(6,241)
Foreign currencies revaluation difference	-	-	37	-	37
Total	18,759	435	12,602	3,768	35,564

#### 30- DEFERRED TAX

The deferred tax has been calculated on the differences based on the liability using the actual tax rate of 20%.

The deferred tax asset resulting from retained loss is not recognized unless a future tax profit is estimated and it is expected the Bank can benefit from the losses in the short run.

Following is the deferred asset and liabilities:

	December 31st, 2011 Assets / (Liabilities)	Value in LE thousands  December 31st, 2010  Assets / (Liabilities)
Fixed Assets	(18,634)	(10,762)
Provisions (other than the impairment loss for loans)	4,480	5,833
Profit in suspense	94,591	94,257
Retained tax losses	455,557	426,024
Net tax of which an asset arises	535,994	515,352

#### Movement of deferred tax assets and liabilities method:

	December 31st, 2011 Assets / (Liabilities)	December 31st, 2010 Assets / (Liabilities)
Beginning balance	515,352	310,858
Deferred tax Income	99,746.92	204,573
Deferred Tax for the prior year	(79,105)	(79)
Closing Balance	535,994	515,352

#### 31- CAPITAL

#### 31/1 Authorized Capital

The authorized capital amounts to LE 4.0bn (31 December 2010: LE 4.0bn)

The Extra-ordinary General Assembly on May 3<sup>rd</sup>, 2010, decided to increase the issued capital from LE 2.0bn to LE 4.0bn. The Bank is undertaking the procedures to finalize registration of this increase in the Banks' statute and commercial registration.

#### 31/2 Issued and Paid-In Capital:

The issued and paid in capital amounted to LE 1,999,502,500 (31 December 2010: LE 1,999,502,500) represented by 199 million shares (31<sup>st</sup> Dec 2009: 199 million shares) with a nominal value of LE 10 each after eliminate the shares owned by minority interest.

### 31/3 Amounts paid under capital increase

The balance of amounts Paid under capital increase of LE 1,173,321in thousand (31 December 2010: LE 321,708 in thousands), as ADIB – UAE has deposited an amount of LE 974,301 in thousands during last 3 years under amount paid under capital increase in addition to ADIB – UAE on 28<sup>th</sup> December 2011has approved to transfer total amount of Subordinated Loan by LE 199,020 in thousand as 31 December 2011.in the future the Bank will take approvals to complete the capital registration process.

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Beginning balance	321,708	130,341
Amounts Paid under capital increase	652,594	441,367
Transferred to Capital	5.1	(250,000)
Transferred from other financing	161,737	
Transferred from Difference between Face value		
and Present value (Subordinated Financing)	37,282	2
	1,173,321	321,708
32- RESERVES AND RETAINED LOSSES		
Reserves		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Legal Reserves	22,878	22,878
General Reserves	42,522	42,522
Special Reserves	26,257	26,257
Fair Value Reserves - investments available for		
sale	(6,869)	24,882
General Banking Risk Reserve	64,637	62,952
Total Reserves	149,425	179,491
32/1 Special Reserves		
		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Adjustments for change in the measurement		A the second of
policy for AFS Investments related to previous years	17,165	17,165
Adjustments for change in the measurement		
policy of impairment loss for loans and facilities (note 2/A)	9,092	9,092
Balance at the end of the financial year	26,257	26,257

<sup>-</sup> Distribution from this reserve is only allowed with CBE approval.

### 32/2 Fair value reserve – available for sale investments

	Value in LE thousands
December 31st, 2011	December 31st, 2010
24,882	40,149
(31,908)	(18,917)
157	3,650
(6,869)	24,882
	24,882 (31,908) 157

Distribution from this reserve is only allowed with CBE approval

### 32/3 General Banking Risk Reserves

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Beginning balance (Adjusted)	62,952	46,248
Adjustments for change in the measurement policy of impairment loss for loans and facilities	(7,239)	26,344
10% provision based on the value of assets reverted to the Bank	8,924	(9,640)
Balance at the end of the financial year	64,637	62,952
Balance of General Bank Risk Reserve		
General Bank Risk Reserve for loans & facilities	19,308	26,547
General Bank Risk Reserve for assets reverted to the Bank	45,329	36,405
Balance at the end of the financial year	64,637	62,952

- The CBE instructions require the Bank to provide general bank reserves to guarantee any differences in impairment loss measurement methods for loans/facilities and assets reverted to the Bank between the old and new CBE methodologies Note (3/1/4).
- Distribution from this reserve is only allowed with CBE approval.

### 32/4 Retained Losses

		Value in LE thousands
		Restated
	December 31st, 2011	December 31st, 2010
Balance at the beginning of the financial year	(2,176,513)	(1,687,996)
Net Loss of the financial year	(591,877)	(502,920)
Transferred to general banking risk reserve	(1,685)	(16,704)
Cost of the subordinated loan using EIR	6,574	4,129
Change in NCI	·	26,979
Change of Accounting Policies (Equity Method)	(2,496)	(#X)
Cash dividends (Assiut company)	(368)	
Balance at the end of the financial year	(2,766,365)	(2,176,513)

### 33- CASH AND CASH EQUIVALENT

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from the date of acquisition.

	December 31st, 2011	Value in LE thousands December 31st, 2010
Cash and Due from CBE	1,700,954	1,377,483
Due from banks	1,408,015	1,890,358
Treasury Bills	3,977,765	2,405,537
Due from Banks maturities more than3 months	(1,354,911)	(1,804,832)
Treasury bills maturities more than 3 months	(3,318,249)	(1,525,283)
	2,413,574	2,343,262

#### 34- CONTINGENT LIABILITIES AND COMMITMENTS

#### A- Capital commitments:

The Banks contracts for capital commitments reached LE 9,576 k as of December 31st, 2011 (December 31, 2010: LE 20,055k), representing purchases of fixed assets and the management is adequately confident that net profit shall be realized and finance shall be made available for covering these commitments.

### **B- Contingent Liabilities**

	Value in LE thousands
December 31st, 2011	December 31st, 2010
111,833	134,229
128,665	104,413
13,499	8,697
218,861	246,594
472,858	493,933
	111,833 128,665 13,499 218,861

#### 35- RELATED PARTY TRANSACTIONS

### 35/1 Loans and facilities to related parties:

		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Outstanding loans at the beginning of the financial year	124,898	68,804
Increase in loans during the year	(4,040)	56,094
Loans outstanding at the end of the financial year	120,858	124,898

#### 35/2 Deposits from Related Parties:

	December 31st, 2011	Value in LE thousands  December 31st, 2010
Deposits outstanding at the beginning of the financial year	1,549	4,037
Increase/Decrease	(1,176)	(2,488)
Deposits outstanding at the end of the financial year	373	1,549

The pervious deposits are of variable interest and upon demand.

35/3 ADIB - UAB	35	/3	AD	IB-	UAE	
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	December 31st, 2011	Value in LE thousands December 31st, 2010
Due from Banks	5,792	1,741
Dues to Banks	304,824	26,586
Subordinated financing	-	147,705
Amounts paid under capital increase	1,173,321	321,707
35/4 Board Members and top management benefits		
		Value in LE thousands
	December 31st, 2011	December 31st, 2010
Salaries and short term benefits	3,459	3,273

#### 36- SALES OF FIXED ASSETS RE-RENTED ON LEASING BASIS:

#### 36/1 December 27th, 2007:

The Banks management sold two buildings, with one of the leasing companies with a total value of LE 120,136,200, to be paid on 60 monthly installments starting 27 January 2008. This amount includes LE 32,163,200 of retained interest. This resulted in "Profit from sales of fixed assets" reaching LE 84,632,667 covering the provisions of loans with this amount. The Bank re-rented the two building on a leasing basis contract with a total value of LE 121,056,000, to be paid on 60 installments starting January 27, 2008.

### 36/2 March 30th, 2009:

The Banks management has sold a land and building owned by the Bank which comprise of 29 branches of the Bank on a leasing contract basis with a total value of LE 214,659,243 resulting in "Profit from sales of fixed assets with a value of LE 194,791,863. An agreement with the CBE was reached to use this amount to decrease the operating losses of the first quarter 2009, instead of amortizing on the leasing period that is on condition that the Bank doesn't grant any facilities to the leasing company to finalize the deal. The Bank has also finalized a leasing agreement dated March 30<sup>th</sup>, 2009 to re-rent these facilities with a value of LE 321mm to be paid on 120 monthly installments starting April 30<sup>th</sup>, 2009.

#### 37- TAX POSITION

#### 37-1 Tax Position for NBD

#### Corporate Tax:

- Tax inspections for the years prior 2006 have been fully completed and all due taxes have been paid with the exception of the individual pool where an internal committee is being set to inspect this issue.
- Preparation and presenting the tax report for the years prior to 2009 have been presented to tax authority as per law no. 91 for the year 2005.
- Tax report for the year 2007. 2008, 2009 and 2010are currently being inspected.
- The bank didn't pay the tax (20%) regarding T-bill and T-bonds income from September 2010 till now as there is legal dispute between the bank and tax authority by implying the un constitutional of tax by percentage of 20% on T-bill and T-bonds income and the bank's right to deduct the whole amount of tax paid on T-bill and T-bonds income from corporate tax accrued and to carry forward the unpaid to the next years.

#### Salary Tax:

- Internal committee has finalized matters for the years prior to 2005 and there are no taxes due for this year.
- Year 2006 has been inspected and an internal committee has been formed.
- The years 2007, 2008 and 2009 are currently being inspected.
- The payroll taxes are being paid on the due dates as stated by law.

#### Stamp duty Tax:

First: In light of law no. 111 for the year 1980 (before amendments)

- Inspections of 42 branches have been finalized from opening of the branches to 31/7/2006 with all tax liabilities settled.
- Inspection of 12 Cairo branches has been finalized from start of their activities to 31/7/2006. Payment of part of tax dues has been made and other years which are under dispute are in internal committees and the Appeal Courts.
- An appeal in the court is in process For 36 branch the tax payable amount is determined for them.
- As for the remaining 11 bank branches, coordinating between tax authorities is in process to start inspection for years prior to 31/7/2006.
- 5 branches have not been inspected from beginning of their activities till 31/7/2006.

#### Second: In light of law no. 143 for the year 2006 (amendment of law no. 111)

Inspections of the bank branches for the years starting 1/8/2006 to 31/12/2007. Have been finalized from opening of the branch to 31/7/2006. The results of the inspection were an amount of LE 19,004,887 and penalty of LE 5,504,090. An appeal on the amount is in process and an internal committee of the tax authorities has been set up to study the issue.

#### Sales Tax:

- Inspections of the bank branches up to 31/12/2006 and due tax was paid.
- Years 1/1/2007 to 31/12/2010 is currently under preparation for future inspection

#### 37-2 Tax Position for NGF

#### Corporate Tax:

- Tax inspections for the years prior 2004 have been fully completed and all due taxes have been paid.
- Company books have not been inspected from beginning of their activities from 2005 till 2010.

#### Sales Tax:

- Tax inspections for the years prior 2007 have been fully completed and all due taxes have been paid.
- Company books have not been inspected from beginning of their activities from 2008 till 2010.

#### Salary Tax:

- Tax inspections for the years prior 2004 have been fully completed and all due taxes have been paid.
- Company books have not been inspected from beginning of their activities from 2005 till 2010.

#### Stamp duty Tax:

- Tax inspections for the years prior 2006 have been fully completed and all due taxes have been paid.
- Company books have not been inspected from beginning of their activities from 2007 till 2010.

# 37-3 Tax Position for National company for trading and development (ENTAD):

#### Sales Tax:

- Tax inspection has been completed up to 31 December 2007. The company received form (15) which
  includes the inspection results and presented cheques to pay all due amounts.
- The company filed law suit no. 8131 for 2009 related to the period 2004/2006 and another law suit related to 2007.

#### Stamp duty tax and development fees:

- Tax inspection for the periods prior to 31 December 2003 has been fully completed and all due taxes have been paid.
- Tax inspection for period starting 1 January 2004 to 31 December 2005 has been fully completed. The company received form (3) and filed an appeal, internal committee is in process.

### Salary tax:

- Tax inspection for the periods prior to 31 December 1994 has been fully completed and all due taxes have been paid.
- Tax inspection for the periods 1 January 1995 to 31 December 2000 has been fully completed, due tax amounted to LE 189,114. An appeal on the amount was filed and transferred to complain committee. On 24 October 2009 the committee decreased the tax due to LE 58,764. Payments are in process.
- For period from 1 January 2001 to 31 December 2008 a date is being set for tax inspection.

#### Corporate tax:

- Taxes due on Paper factory, file number 8/264
- Tax inspection for the periods from 1 January 1985 to 31 December 1989 has been fully completed and an appeal has been filed. Disputes are being studied by the court.
- Periods from 1 January 1994 to 31 December 1998 tax due amounted to LE 4 mn of which the company paid 1.3 mn.

- Tax inspection for the periods from 1 January 1999 to 31 December 2001 has been fully completed and an appeal has been filed. Disputes are being studied by the court.
- Tax inspection for the periods from 1 January 2002 to 31 December 2004 has not been inspected.

#### 37-3 Tax Position for Cairo national company for investment

#### Corporate Tax:

- Tax inspection for the periods prior from 1994 to 2004 has been fully completed and all due taxes have been paid.
- The Tax Return was prepared and delivered to tax authority for the years 2005/2008 and the Tax inspection for the previous periods have not been inspected

#### Salary Tax:

- Tax inspection for the period till 2007 has been fully completed and all due taxes have been paid.
- The taxes paid monthly and in regular basis.

#### Stamp duty tax:

- Tax inspection for the period till 2006 has been fully completed and all due taxes have been paid.

# 37-4 Tax Position for Assiot Islamic company for trading and development

#### Salary Tax:

Salary Tax was paid till 31 December 1994; Tax inspection for the remaining years have not been inspected. And the tax paid according to company books monthly and in regular basis till the date of financial statements.

#### Corporate Tax:

#### From 1989 till 1991:

- Tax inspections for the years have been fully completed and all due taxes have been paid.

#### From 1992 till 1995:

Processing by the Experts committee.

#### For the years 1996 and 1997:

- Processing by an Appeal committee.

#### From 1998 till 2002:

Processing by an internal committee.

#### From 1998 till 2002:

Processing by an internal committee.

#### For the years 2003 and 2004:

Tax inspection for these years have not been inspected

#### Withholding Tax:

All due taxes have been paid till 30 September 2005.