

The National Bank for Development (NBD) has announced its results for the first quarter of 2010. As is well known, NBD is in the process of a major restructuring program and is in the middle of transitioning into a fully Islamic bank.

Comparing the Q1 results for 2010 with those of the same period from last year, it is evident that the bank has had noticeable growth in most financial indicators.

Revenue has increased by 35%, which has led to an improvement of 22% in the profit margin, enabling the bank to make an operational profit during the month of March, the first time this has happened since the acquisition of the bank by ADIB. These results are part of a larger overall growth in many of the bank's indicators:

Million EGP	2009	2010	% Change
Customer Financing	1.248	1.591	27.4%
Customer Deposits	8.198	9.187	12%
Commissions	13.7	20.1	46.7%
Other Income	4.4	8.9	102.2%
Total Revenue	15.9	51.3	222.5%
Expenses	36	67	86.1%
Operational Profit	(20.1)	(15.7)	21.9%
Apportionment	190	174.4	(8.4%)
Net Loss	(20.2)	(68.6)	239%

These results were achieved in parallel with a number of achievements in other areas as part of the bank's restructuring. As one of the first and most fundamental steps, NBD implemented a new banking system which achieved tangible results in the quality of customer service and enabled the bank to launch new and innovative Shari'a compliant products. By the end of Q1 2010, NBD has also completed renovation of 15 branches using the latest state of the art technology, and NBD plans to renovate all of the bank's 69 branches nationwide.

The bank is also committed to hiring the most competent management and employees, and training them Islamic banking concepts and customer service skills, which has led to NBD being a leader in the Islamic banking industry and a strong competitor in the Egyptian market, as evidenced by the bank's leading position in car financing that it achieved in a very brief period.

NBD views these achievements as a major milestone in the bank's operations, as well as a driving force for the bank to consistently improve and grow to new heights.