

## **National Bank for Development in Collaboration with Abu Dhabi Islamic Bank Announces 2010 Q2 Financial Results**

The National Bank for Development (NBD) posted its Q2 of 2010 financial results. NBD implemented a development and restructuring plan in 2009 that began to show growth as figures indicate the progress made in different businesses.

Highlighted below are the top development indicators:

- Finance net revenues increased to EGP46mln compared to the same period in 2009 that showed EGP1.9mln in losses. This achievement was due to the efforts exerted in developing the total finance portfolio at the end of Q2 of 2010, which showed 42% growth. The corporate portfolio increased 21% due to NBD's participation in a number of major Shari'a-compliant syndicated loans. The microfinance portfolio also increased 67% while the retail banking portfolio increased by 83% compared to the same period in 2009.
- NBD has continued its policy to support its Provisions that totaled EGP 2,415bln with an increase of EGP 493mln (25.7%) compared to the same period last year.
- The increase in provisions was in parallel to a decrease in non-performing loans to EGP613mln (25%) compared to the same period last year.
- As part of its ambitious plan to modernize the Bank's network of 70 branches, NBD has completed the renovation of 19 branches in addition to another 5 branches under renovation, totaling 24 branches in 2010.
- Aiming to provide a distinguished service to its clients, NBD has increased the number of ATMs to 58 nationwide. NBD has also signed contracts to add another 100 ATMs within 18 months.
- NBD developed new Shari'a-compliant products including Al-Yosr Murabaha (personal finance) and three year and annual sukuk. Murabaha services that provide finance for travel, Haj, Umrah, club memberships and tuition fees will be launched soon.
- The increasing demand for Car Murabaha continued, NBD secured a leading position to become the No. 1 bank in that sector across the country and managed to acquire an important market share.

- The first phase of NBD's technological infrastructure development plan was completed successfully. A complete transfer to the new IT system was applied. In the second phase of the project, intensive work is under progress to complete the comprehensive modernization of the Bank infrastructure.
- In light of NBD's belief in the importance of developing its human resources skills, considering them the drive force for success and continuity, the Bank has completed the structure of the Executive Management team and conducted training for cadres, each according to the respective field, through specialized programs.
- The number of new clients NBD attracted increased to 32 thousands, with total new balances amounting to EGP 1.4bln.
- ADILease Financial Leasing Company, an Egyptian joint stock company affiliated with NBD and ADIB, went into business recently. The company provides Shari'a-compliant financial leasing services including finance of different assets.

The achievements highlighted above comes with support from Abu Dhabi Islamic Bank in formulating the policies, aiming to strengthen the financial position, improve the quality of services provided to clients, and diversify the credit portfolio, necessary for NBDs' continuous growth, to enter a new phase.